### The Pulse of America Survey Report (Delta)



#### 1. Are you 18 years of age or older?

Value	Percent	Responses
Yes	100.0%	858
		Total:858

2. On a scale of 1 to 5 with 5 meaning VERY INTERESTED and 1 meaning NOT AT ALL INTERESTED, how interested are you or the members of your household in the following types of information? (Check one each row)

	Not at all interested	Not interested	Neutral	Somewhat interested	Very interested	Not applicable	Responses
Local business news Count Row %	16 1.9%	15 1.7%	68 7.9%	264 30.8%	491 57.2%	4 0.5%	858
Local breaking news Count Row %	3 0.3%	2 0.2%	19 2.2%	109 12.7%	724 84.4%	1 0.1%	858

	Not at all interested	Not interested	Neutral	Somewhat interested	-	Not applicable	Responses
Local news Count Row %	6 0.7%	2 0.2%	16 1.9%	106 12.4%	723 84.3%	5 0.6%	858
County news Count Row %	10 1.2%	7 0.8%	50 5.8%	244 28.4%	542 63.2%	5 0.6%	858
Local sports news Count Row %	100 11.7%	107 12.5%	143 16.7%	248 28.9%	255 29.7%	5 0.6%	858
Local school news Count Row %	28 3.3%	50 5.8%	114 13.3%	252 29.4%	402 46.9%	12 1.4%	858
Local crime news Count Row %	8 0.9%	8 0.9%	42 4.9%	163 19.0%	632 73.7%	5 0.6%	858
Local advertising Count Row %	21 2.4%	37 4.3%	140 16.3%	330 38.5%	325 37.9%	5 0.6%	858
Local political news Count Row %	39 4.5%	52 6.1%	147 17.1%	274 31.9%	340 39.6%	6 0.7%	858
Local entertainment news Count Row %	28 3.3%	42 4.9%	178 20.7%	333 38.8%	273 31.8%	4 0.5%	858
Local dining news Count Row %	39 4.5%	50 5.8%	160 18.6%	318 37.1%	286 33.3%	5 0.6%	858
State or national news Count Row %	9 1.0%	10 1.2%	65 7.6%	216 25.2%	550 64.1%	8 0.9%	858

Total Total Responses

858

#### 3. How often do you read the following local news areas in your local paper? (Check one each row)

	Always	Frequently	Occasionally	Never	Responses
School news Count Row %	296 34.5%	204 23.8%	295 34.4%	63 7.3%	858
Business news Count Row %	209 24.4%	259 30.2%	317 36.9%	73 8.5%	858
Government news Count Row %	261 30.4%	280 32.6%	255 29.7%	62 7.2%	858
High school sports news Count Row %	157 18.3%	164 19.1%	318 37.1%	219 25.5%	858
Crime news Count Row %	423 49.3%	259 30.2%	149 17.4%	27 3.1%	858
Clubs and organizations news Count Row %	126 14.7%	222 25.9%	387 45.1%	123 14.3%	858
Total					

#### Total

**Total Responses** 

858

4. On a scale of 1 to 5, with 5 being EXCELLENT and 1 being VERY POOR, please rate your local newspaper (including website) on the following factors: (Check one each row)

	Very poor	Poor	Neutral	Good	Excellent	Don't know	Responses
Easy to read and well designed Count Row %	8 0.9%	19 2.2%	70 8.2%	427 49.8%	325 37.9%	9 1.0%	858
Local news coverage Count Row %	10 1.2%	29 3.4%	80 9.3%	426 49.7%	302 35.2%	11 1.3%	858
Reporting objectivity Count Row %	24 2.8%	48 5.6%	191 22.3%	344 40.1%	221 25.8%	30 3.5%	858
Headline objectivity Count Row %	16 1.9%	34 4.0%	184 21.4%	371 43.2%	224 26.1%	29 3.4%	858
Local school news Count Row %	8 0.9%	21 2.4%	151 17.6%	401 46.7%	226 26.3%	51 5.9%	858
County news coverage Count Row %	9 1.0%	31 3.6%	138 16.1%	428 49.9%	226 26.3%	26 3.0%	858
Local city/community news coverage Count Row %	10 1.2%	24 2.8%	98 11.4%	402 46.9%	306 35.7%	18 2.1%	858
Environmental news coverage Count Row %	17 2.0%	44 5.1%	249 29.0%	346 40.3%	151 17.6%	51 5.9%	858
Courts and cops news coverage Count Row %	15 1.7%	41 4.8%	136 15.9%	409 47.7%	233 27.2%	24 2.8%	858
Local sports coverage Count Row %	5 0.6%	20 2.3%	142 16.6%	349 40.7%	265 30.9%	77 9.0%	858
Local arts and entertainment coverage Count Row %	8 0.9%	37 4.3%	186 21.7%	375 43.7%	210 24.5%	42 4.9%	858

	Very poor	Poor	Neutral	Good	Excellent	Don't know	Responses
People and features coverage Count Row %	10 1.2%	34 4.0%	149 17.4%	390 45.5%	238 27.7%	37 4.3%	858
<b>Total</b> Total Responses							858

5. Have you or any members of your household listened to a local radio station in the past 24 HOURS?

Value	Percent	Responses
Yes	71.7%	615
No	28.3%	243
		Total: 858

6. In the last 30 days, have you or a member of your household made a purchase or sought out more information on a local product or service advertised, after hearing a commercial on a local radio station?

Value	Percent	Responses
Yes	43.9%	270
No	50.2%	309
None of the above / Does not apply	5.9%	36
		Total: 615

7. Have you or the members of your household watched a local television station in the past 24 HOURS?

Value	Percent	Responses
Yes	84.0%	721
No	16.0%	137
		Total: 858

8. In the past 30 days, have you or a member of your household purchased or sought out more information on a local product or service that you saw advertised on a local television station?

Value	Percent	Responses
Yes	47.4%	342
No	48.0%	346
None of the above / Does not apply	4.6%	33
		Total: 721

#### 9. Have you or any member of your household read the local newspaper in the past WEEK?

Value	Percent	Responses
Yes	94.4%	810
No	5.6%	48

Total:858

10. In the past 30 days, have you or a member of your household purchased or sought out more information on a local product or service that you saw advertised in the local newspaper?

Value	Percent	Responses
Yes	58.6%	475
No	41.4%	335

Total: 810

11. Including yourself, how many people inside and outside of your home read your copy of the local newspaper?

onses
248
380
105
34
43
tal:810
ta

### 12. Including yourself, who reads your copy of the local newspaper? (Check all that apply)

1.9

Value	Percent	Responses
Adult male	62.7%	508
Adult female	81.9%	663
Minor under 18	7.4%	60

#### 13. Do you look for and read newspaper ads for products or services you plan to buy?

Average

Value	Percent	Responses
Yes, always	27.2%	220
Yes, frequently	27.0%	219
Yes, sometimes	29.8%	241
Seldom	12.8%	104
Never	3.2%	26
		Total: 810

14. Which of the following types of publications have you or anyone in your household read in the past month? (Check all that apply.)

Value	Percent	Responses
National Daily Newspaper	19.8%	160
Local Daily Newspaper	72.3%	586
Local Paid Weekly Community Newspaper	36.3%	294
Local Free Weekly Print Publication (a Shopper or Newspaper)	45.3%	367
Local Alternative Publication	5.8%	47
Local Specialty Publication	13.6%	110
Local Business Publication	14.9%	121
Local Ethnic Publication	3.8%	31
Local Parenting Publication	4.0%	32
Local Senior Publication	11.9%	96
None of the above / Does not apply	2.7%	22

15. How often do you or any members of your household read the following in the local newspaper? (Check one each row)

	Always	Frequently	Occasionally	Never	Responses
Classified Ads Count Row %	247 30.5%	213 26.3%	293 36.2%	57 7.0%	810
Retail Store Ads Count Row %	346 42.7%	256 31.6%	178 22.0%	30 3.7%	810
Ad Inserts Count Row %	275 34.0%	237 29.3%	242 29.9%	56 6.9%	810
Real Estate Ads Count Row %	124 15.3%	132 16.3%	375 46.3%	179 22.1%	810
Automotive Ads Count Row %	85 10.5%	114 14.1%	402 49.6%	209 25.8%	810
Content Focused Special Sections (Home Improvement, Medical, Back to School, Etc.) Count Row %	182 22.5%	233 28.8%	330 40.7%	65 8.0%	810
Political Ads Count Row %	117 14.4%	149 18.4%	381 47.0%	163 20.1%	810
Legal Notices Count Row %	141 17.4%	136 16.8%	355 43.8%	178 22.0%	810
<b>Total</b> Total Responses					810

16. Do you or anyone in your household prefer important public notices to be published in the local newspaper or posted on the web at a government operated web site?

Value	Percent	Responses
Published in the Local Newspaper	62.4%	535
Posted on a Government Website	5.9%	51
No preference	31.7%	272

Total:858

17. Have you or any member of your household placed a classified ad in a local print publication or website in the last 12 months?

Value	Percent	Responses
Yes	20.3%	174
No	76.1%	653
Don't know	3.6%	31
		Total: 858

#### 18. What was the most response to the ad most recently placed?

Value	Perce	ent Responses
Excellent response (sold item or got many inquiries)	28	7% 50
Satisfactory response (received many inquiries)	44	8% 78
Poor response (received very few inquiries)	26	4% 46
		Total: 174

#### 19. In the last seven days, have you visited your local newspaper's website?

Value	Percent	Responses
Yes	35.1%	301
No	64.9%	557
		Total: 959

Total:858

20. How frequently do you visit your local newspaper's website?

Value	Percent	Responses
Daily	7.9%	68
Couple times week	9.0%	77
Weekly	7.8%	67
Couple times month	13.9%	119
Monthly	4.8%	41
Less Monthly	23.7%	203
Have not visited / Does not apply	33.0%	283
		Total:858

21. Which of the following AUTOMOTIVE SERVICE BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Body Shop	8.2%	70
Auto Detailing Shop	7.8%	67
Auto Glass Repair Shop	7.0%	60
Auto Paint Shop	3.0%	26
Oil Change Station	55.7%	478
Auto Parts Store	39.9%	342
Auto Repair Shop	23.2%	199
Auto Salvage Yard	8.5%	73
Auto Battery Store	9.9%	85
Auto Window Tinting	4.9%	42
Car Wash	61.8%	530
Gas Station	81.1%	696
New Vehicle Dealership	13.3%	114

Value	Percent	Responses
Used Vehicle Dealership	11.9%	102
Tire Store	29.0%	249
None of the above / Does not apply	5.9%	51
Auto Protective Paint or Coating Shop	1.0%	9
Auto Towing Service	2.2%	19
Auto Stereo Installation	2.2%	19
Car Audio Store	2.7%	23
Commercial Truck Dealership	0.6%	5
Commercial Truck Repair Shop	1.0%	9
Pick and Pull Lot	2.6%	22
Recreation Vehicle (RV) Dealership	2.1%	18
RV or Camper Service	2.6%	22
Utility Trailer Dealer	0.9%	8
Trailer Dealer	1.2%	10
Trailer Rental Service	0.5%	4

22. Which of the following MOTORSPORT BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boat Dealer	2.3%	20
Boating Accessory Store	2.1%	18
Boat Repair Shop	1.4%	12
Boat Rental Service	1.3%	11
All-Terrain Vehicle (ATV) Dealer	4.5%	39
Watercraft Dealer	0.7%	6
Watercraft Rental Shop	1.0%	9
Motorcycle Dealer	2.6%	22
Motorcycle Repair Shop	1.7%	15
Motorcycle Accessory Store	2.9%	25
Golf Cart Dealer	1.4%	12
Service	4.5%	39
Boat and RV Storage Facility	1.0%	9
Harley-Davidson Dealer	3.1%	27
None of the above / Does not apply	84.0%	721

23. Which of the following FARM EQUIPMENT and AGRICULT URE BUSINESSES do you or the members of your household plan to shop at in the next 12 months? (Check all that apply.)

Value	Perce	ent Responses
New Farm Equipment Dealer	2	.2% 19
Used Farm Equipment Dealer	3	.5% 30
Farm Truck and Tractor Repair Shop	5	.4% 46
Agriculture Farm Supply Store	15	.7% 135
Agricultural Service	3	.3% 28
Farming Structure Building Contractor	1	.4% 12
Animal Feed Store	16	.7% 143
None of the above / Does not apply	73	.3% 629

24. Which of the following SPECIALTY FOOD BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
BagelShop	10.4%	89
Bakery	49.5%	425
Specialty Cake Bakery	8.0%	69
Cupcake Shop	9.0%	77
Donut Shop	38.1%	327
Beverage Distributor	7.1%	61
BeerShop	15.3%	131
Brewery or Brew Pub	9.4%	81
Candy Store	20.4%	175
Cheese Shop	7.9%	68
Chocolate Shop	9.7%	83
Coffee & Tea Shop	24.6%	211

Value	Percent	Responses
Espresso or Coffee Shop	21.3%	183
Cookie Store	10.0%	86
Dairy Store	7.7%	66
Convenience Store	69.8%	599
Dessert Restaurant	9.1%	78
Food Cart	10.7%	92
Ethnic Food Restaurant	23.7%	203
lce Cream or Frozen Yogurt Shop	30.5%	262
Smoothie or Juice Bar	10.4%	89
Liquor Store	30.5%	262
Spice Store	4.0%	34
Tea Shop	4.0%	34
Winery	8.2%	70
Wine Shop	7.7%	66
None of the above / Does not apply	8.0%	69
Distillery	2.8%	24
U-Brew Beer or Wine Store	1.6%	14

25. Which of the following types of GROCERY STORES do you or members of your household plan to shop at or purchase from in the next 30 days? (Check all that apply.)

Value	Percent	Responses
Health Food Store	17.5%	150
Grocery Store (Discount)	51.4%	441
Grocery Store (Ethnic)	5.9%	51
Farmers Market	26.6%	228
Grocery Store (Co-op)	14.5%	124
Grocery Store (Independent)	30.1%	258
Grocery Store (Major or Regional Chain)	69.1%	593
Meat Market or Butcher Shop	17.7%	152
Grocery Store (Neighborhood)	48.0%	412
Seafood Market	10.0%	86
Specialty Food Market	5.5%	47
Grocery Delivery Service	5.0%	43
None of the above / Does not apply	1.2%	10

26. Which of the following types of BEAUTY and SPA BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Barbershop	22.1%	190
Day Spa	7.0%	60
Eyelash Extension Salon	3.0%	26
Hair Removal Salon	3.1%	27
Hair and Beauty Salon	47.3%	406
Makeup Artist	3.0%	26
Massage Spa	12.8%	110
Nail Salon	25.2%	216
Skin Care Store	4.7%	40
Tanning Salon	4.5%	39
Tattoo Studio	5.1%	44
None of the above / Does not apply	34.3%	294

27. Which of the following types of ARTS and ENTERTAINMENT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Arcade	10.3%	88
Arts & Crafts Fair	32.1%	275
Casino	27.0%	232
Community Theatre	19.0%	163
Movie Theater	52.7%	452
Museum	23.7%	203
Live Theater	16.8%	144
Performing Arts Center	13.2%	113
Bingo Hall	7.6%	65
Social Club	6.6%	57
Stadium or Arena	18.3%	157
Rodeo	10.6%	91
Wine Tour	4.0%	34
Music Festival	16.1%	138
Wine Festival	5.6%	48
Food Festival	24.1%	207
Car Show	9.9%	85
Seasonal Festival	24.1%	207
Arts Organization	7.2%	62
Cultural Center	6.6%	57
Local Festival	26.7%	229
Historical Society	10.6%	91
None of the above / Does not apply	17.9%	154

28. Which of the following types of FAMILY ACTIVITIES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Local Sports Team	23.9%	205
Professional Sports Team	11.1%	95
Amusement Center / Park	29.5%	253
Family Play Center	9.7%	83
Family Entertainment Center	15.9%	136
Go Kart Track	8.3%	71
Horseback Riding	6.5%	56
Outdoor Park	31.9%	274
Ice Skating or Roller Rink	8.5%	73
Athletic Club	12.5%	107
Zoo	28.7%	246
None of the above / Does not apply	33.8%	290

29. Which of the following FITNESS BUSINESSES or PROVIDERS do you or the members of your household plan to shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boxing Gym	1.0%	9
CrossFit Gym	3.3%	28
Dance Studio	5.8%	50
Fitness Boot Camp	2.1%	18
Exercise Classes	21.8%	187
Gym, Fitness or Athletic Club	28.3%	243
Martial Arts Studio	2.6%	22
Personal Trainer	5.1%	44
Rock Climbing Gym	1.3%	11
Swimming Lessons	5.9%	51
Yoga Studio	7.5%	64
None of the above / Does not apply	54.2%	465

30. Which of the following types of SPORTING and RECREATION BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Archery Range	4.2%	36
Bait & Tackle Shop	19.2%	165
Bicycle Shop	5.7%	49
Bicycle Repair Shop	5.2%	45
Bowling Alley	20.2%	173
Fishing Supply Store	18.3%	157
Golf Course	8.2%	70
Golf Driving Range	5.1%	44
Golf Pro Shop	3.0%	26
Gun Shooting Range	12.5%	107
Gun Store	14.7%	126
Miniature Golf Course	9.3%	80
Outdoor Gear Store	8.9%	76
New Sporting Goods Store	9.0%	77
Used Sporting Goods Store	6.5%	56
Sightseeing Tour Agency	5.7%	49
None of the above / Does not apply	43.6%	374
Bicycle Rental Service	1.6%	14
Dive Shop	1.2%	10
Helicopter Tour Agency	1.3%	11
SkiShop	1.3%	11

31. Which of the following types of NIGHTLIFE BUSINESSES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Adult Club or Entertainment Company	4.7%	40
Bar, Lounge or Pub	20.7%	178
Comedy Club	9.6%	82
Dancing or Night Club	9.0%	77
Music or Concert Hall	19.3%	166
Billiard Hall	4.5%	39
Sports Bar	14.8%	127
Wine Bar	5.1%	44
None of the above / Does not apply	59.3%	509

32. Which of the following types of EVENT PLANNING BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boat Charter	2.1%	18
Card or Stationery Store	14.0%	120
Announcement Printing Service	4.2%	36
Catering Service	9.8%	84
Disc Jockey (DJ)	2.3%	20
Event Coordinator	3.7%	32
Hotel Meeting Room or Event Space	6.1%	52
Musician or Band	6.4%	55
Party Supply Store	16.7%	143
Photographer	10.3%	88
Event Space or Venue	5.2%	45
Videographer	2.9%	25
Wedding Venue or Banquet Hall	4.1%	35
Wedding Planner	3.0%	26
None of the above / Does not apply	63.1%	541

33. Which of the following types of EDUCATION BUSINESSES do you or the members of your household plan to use or look into using in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Continuing Education Courses	10.3%	88
University	10.8%	93
Community College	11.1%	95
Elementary School	7.7%	66
Middle or High School	9.7%	83

Value	Percent	Responses
Adult Education School	9.1%	78
Preschool	3.8%	33
ArtSchool	3.5%	30
Beauty School	4.7%	40
Dance Studio	3.6%	31
Musical Instruments and Lessons	3.7%	32
Vocational School	4.1%	35
Graduate school	4.7%	40
None of the above / Does not apply	54.1%	464
Charter School	0.8%	7
Culinary School	2.6%	22
Driving School	2.3%	20
Language School	0.8%	7
Tutoring Center	1.6%	14
Private Elementary School	1.4%	12
Private Middle School	0.8%	7
Private High School	1.4%	12
Private K-12 School	1.9%	16
Private Tutor	1.0%	9
Real Estate School	2.2%	19
Aviation / Flight School	1.3%	11
Lecture or Seminar Series	2.7%	23
Parochial School	0.9%	8

# 34. Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bank	30.5%	262
Credit Union	10.3%	88
Financial Advisor	7.1%	61
Check Cashing Service	2.3%	20
Money Transfer Service	3.3%	28
Stockbroker	3.8%	33
Tax Return Service	17.6%	151
Auto Broker	1.6%	14
Bail Bonds Service	1.2%	10
Bankruptcy Service	1.4%	12
Bookkeeping Service	2.0%	17
Business Development Service	1.6%	14
Car Leasing Service	2.3%	20
Credit Counseling Service	2.7%	23
None of the above / Does not apply	54.2%	465

35. Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Payday Loan Company	2.7%	23
Debt Consolidation Company	5.2%	45
Credit Repair Service	5.8%	50
Title Loan Company	2.4%	21
None of the above / Does not apply	87.4%	750

### 36. Which of the following types of HEALTH and MEDICAL PRACTITIONERS do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Medical Marijuana Dispensary	4.7%	40
Chiropractor	9.3%	80
Dermatologist	12.5%	107
Dentist	38.0%	326
General Practitioner	18.1%	155
Family Practitioner	28.1%	241
Obstetrician & Gynecologist	10.4%	89
Optometrist	19.3%	166
Physical Therapist	5.9%	51
Psychiatrist	4.4%	38
Pediatrician	5.8%	50
Allergist	6.9%	59
Pain Management Physician	8.7%	75
None of the above / Does not apply	40.6%	348

# 37. Which of the following types of HEALTH and MEDICAL FACILITIES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Dental Clinic	17.6%	151
Hearing Aid Center	5.0%	43
Hospital	8.2%	70
Medical Clinic	14.8%	127
Weight Loss Service	6.6%	57
Alcoholism Treatment Program	0.3%	3
Blood Donation Center	3.5%	30
Drug Addiction Treatment Center	0.9%	8
Mental Health Clinic	2.6%	22
Pain Control Clinic	3.7%	32
Walk-In Clinic	9.0%	77
Mental Health Service	2.7%	23
Drug Testing Service	0.8%	7
None of the above / Does not apply	61.5%	528

38. Which of the following types of HEALTH and MEDICAL PRACTITIONERS do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Allergy or Asthma Specialist	11.3%	97
Mental Health Provider	5.7%	49
Denture or Implant Specialist	12.8%	110
Cosmetic Dentist	3.4%	29
Oral Surgeon	3.3%	28
Orthodontist	4.1%	35
Cardiologist	19.3%	166
Ear, Nose & Throat Doctor	12.4%	106
Gastroenterologist	11.5%	99
Home Health Care Provider	4.3%	37
Internal Medicine Doctor	17.2%	148
Massage Therapist	12.2%	105
Nutritionist or Dietician	3.6%	31
Oncologist	5.2%	45
Ophthalmologist	12.8%	110
Orthopedist	3.4%	29
Podiatrist	5.6%	48
Urologist	8.2%	70
Surgical Specialist	4.0%	34
None of the above / Does not apply	34.7%	298
Acupuncturist	2.3%	20
Cardiovascular Surgeon	1.6%	14
Cosmetic or Plastic Surgeon	2.3%	20
Naturopathic Practitioner	1.9%	16

39. Which of the following types of HEALTH and MEDICAL FACILITIES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Audiology Clinic	4.5%	39
Medical Marijuana Authorization	3.7%	32
Veterans Hospital	5.7%	49
Laboratory or Medical Testing Facility	9.3%	80
Medical Imaging Service	9.3%	80
Laser Eye Surgery Clinic	4.5%	39
Medical Supply Store	5.1%	44
Pain Clinic	7.7%	66
Sleep Disorder Clinic	5.6%	48
Urgent Care Clinic	9.9%	85
Medical Walk-In Clinic	14.8%	127
Mental Health Service	4.2%	36
None of the above / Does not apply	52.3%	449
Alzheimer's or Memory Care Facility	1.0%	9
Hospice Care Provider	0.8%	7
Medical Spa	2.0%	17
Memory Care Facility	0.7%	6
Isolation Tank	0.8%	7
Rehabilitation Clinic	2.4%	21
Sports Medicine Clinic	1.2%	10
Medical Transport Service	1.3%	11
Vascular Surgeon or Vein Center	1.9%	16
Physical Health Center	2.2%	19

Value	Percent	Responses
Drug Testing Service	0.8%	7

40. Which of the following types of HOTEL and TRAVEL BUSINESSES do you or the members of your household plan shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percer	nt Responses
Airline	29.4	% 252
Regional Airport	16.1	% 138
Bed & Breakfast	11.3	% 97
Campground	10.0	% 86
Cruise Line	11.7	% 100
Hotel or Motel (Local)	10.7	% 92
Hotel or Motel (Out-of-Town)	53.8	% 462
Luggage-Travel Store	1.6	% 14
RV Rental Company	1.9	% 16
Ski Resort	2.6	% 22
Tour Company	4.4	% 38
Shuttle Service	7.2	% 62
Limo Service	2.4	% 21
Taxi Service	5.6	% 48
TravelAgent	8.3	% 71
None of the above / Does not apply	32.2	% 276

41. Which of the following types of LOCAL SERVICE BUSINESSES do you or the members of your household plan to shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auction House	5.2%	45
Courier or Delivery Service	3.3%	28
Dry Cleaning or Laundry Service	26.7%	229
Electronics Repair Shop	4.8%	41
Information Technology (IT) Service	3.7%	32
Jewelry Repair Shop	11.0%	94
Mail Store	11.9%	102
Printing Service	6.5%	56
Propane Dealer	9.2%	79
Propane Home Heating Service	4.0%	34
Junkyard	6.5%	56
Recycling Center	16.0%	137
Self-Storage Facility	5.4%	46
Sewing and Alterations Shop	6.5%	56
Small Engine Repair Shop	4.2%	36
Shipping Center	8.4%	72
Shoe Repair Shop	8.3%	71
Watch or Clock Repair Shop	4.9%	42
Mobile or Cell Phone Repair Shop	7.6%	65
Animal Control Service	3.0%	26
Copy Shop	5.5%	47
Airport Parking Lot	13.2%	113
Car Rental Agency	10.6%	91
None of the above / Does not apply	33.8%	290
Bottled Water Delivery Service	2.3%	20

Value	Percen	t Responses
Moving Truck Rental Company	2.65	% 22
Funeral Service Provider	2.39	% 20
Cremation Service Provider	2.25	% 19
Adoption Agency	1.09	% 9
Marketing Agency	1.29	% 10
Marketing Consultant	1.09	% 9
Marriage Counselor	1.59	% 13
Mediation Service	1.09	% 9
Tool Rental Service	2.49	% 21

42. Which of the following types of COMMUNITY/STATE SERVICES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Chamber of Commerce	8.4%	72
Charity or Philanthropic Organization	7.1%	61
Church	63.4%	544
City or Municipal Service	8.6%	74
Community Organization	5.6%	48
Community Service or Non-Profit Organization	8.5%	73
City Center	3.8%	33
City or Town Hall	13.9%	119
Civic Center	5.4%	46
Community Center	15.7%	135
Convention Center	6.3%	54
County Government Office	11.0%	94

Value	Percent	Responses
Department of Motor Vehicles	32.8%	281
Department of Social Services	5.2%	45
Employment Center	5.0%	43
Unemployment Office	4.2%	36
Veterans Center	5.5%	47
Veterans Organization	4.4%	38
Youth Organization	3.8%	33
Farm Bureau	8.5%	73
None of the above / Does not apply	18.5%	159
Government or Political Service	1.9%	16
Adult Foster Care Service	0.9%	8
Equipment Rental Agency	1.2%	10
Foster Care Service	0.9%	8
Government Economic Program	1.3%	11
Gun Club	2.7%	23

43. Which of the following types of HOME SERVICE CONTRACTORS & BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Air Duct Cleaning Service	5.9%	51
Paving Contractor	2.0%	17
General Contractor	6.6%	57
Electrician	12.4%	106
Handyman	18.2%	156
Heating & Air Conditioning Service	12.6%	108
Home Maintenance Service	5.5%	47
Landscaping Service	8.0%	69
Painting Contractor	5.6%	48
Plumber or Plumbing Contractor	9.9%	85
Home Security Company	4.3%	37
Countertop Contractor	4.2%	36
Demolition Contractor	1.2%	10
Garbage Collection Service	11.4%	98
Deck Builder	4.1%	35
None of the above / Does not apply	55.5%	476

44. Which of the following types of HOME SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Carpet Cleaning Service	11.9%	102
Chimney Cleaning Service	3.6%	31
Fuel or Oil Home Heating Service	1.9%	16
Furnace Cleaning Service	2.9%	25
Home Gardening Service	3.7%	32
Landscaper	5.7%	49
House Cleaning Service	7.9%	68
Pest Control Service or Exterminator	12.1%	104
Pool Cleaning Service	1.6%	14
Television or Internet Service Provider	20.7%	178
House Cleaning Service	4.2%	36
Lawn Care Service	10.6%	91
None of the above / Does not apply	55.0%	472

45. Which of the following types of HOME SERVICE CONTRACTORS & BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Appliance Repair Service	10.5%	90
Carpenter or Woodworker	8.9%	76
Carpet Installation Contractor	5.7%	49
Concrete Contractor	4.3%	37
Drywall Installation or Repair Contractor	5.4%	46
Fencing Contractor	3.5%	30
Flooring Installation Service	9.6%	82

Value	Percent	Responses
Garage Door Contractor	3.5%	30
Gutter Installation or Repair Contractor	4.1%	35
Junk Removal or Hauling Service	5.8%	50
Kitchen or Bath Remodeling Company	7.8%	67
Roofing Contractor	5.9%	51
Remodeling Contractor	5.5%	47
Septic Tank Contractor	3.1%	27
Window Installer	4.7%	40
None of the above / Does not apply	58.2%	499
Alternative Energy Service	2.6%	22
New Home Builder	1.5%	13
Furnace Contractor	2.3%	20
Fire & Water Damage Restoration Service	0.9%	8
Foundation Contractor	2.7%	23
Garage Builder	1.4%	12
Insulation Installer	1.9%	16
Landscape Architect	2.6%	22
Mover or Moving Company	2.3%	20
Siding Installation or Repair Contractor	1.6%	14
Stone or Marble Company	1.9%	16
Tile Contractor	2.0%	17
Waterproofing Contractor	1.3%	11
Water Well Drilling Contractor	0.9%	8
Solar Energy Contractor	2.0%	17
Asphalt Contractor	1.5%	13

46. Which of the following types of HOME SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Awning & Tent Company	1.4%	12
Bathtub Refinishing Service	4.0%	34
Cabinet Refacing Service	4.8%	41
Furniture Upholstery Service	3.4%	29
Home Theater Installation Service	1.6%	14
Interior Designer	2.6%	22
Key or Locksmith Service	3.6%	31
Home Pressure Washing Service	5.7%	49
Shades & Blinds Installation Service	4.1%	35
Arborist	2.8%	24
Water Treatment Supply & Service	1.4%	12
Wallcoverings Store	1.6%	14
Window & Door Installation Service	6.1%	52
None of the above / Does not apply	76.0%	652

47. Which of the following SENIOR CITIZEN related BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Retirement Counselor	1.4%	12
Assisted Living Facility	2.1%	18
Retirement Home	0.9%	8
Nursing Home	2.1%	18
55+ Housing Community	4.5%	39
Senior Center	6.9%	59
Adult Day Care	2.2%	19
Geriatric Physician	1.9%	16
Respite Relief Provider	1.2%	10
Senior Care Placement Agency	0.9%	8
None of the above / Does not apply	85.7%	735

48. Which of the following CHILD related BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Childcare or Daycare	9.1%	78
Summer Camp	6.8%	58
Sports Camp	5.7%	49
None of the above / Does not apply	84.3%	723

49. Which of the following CHILD related BUSINESSES do you or members of your household plan to shop at or purchase from, in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Children's Clothing Store	29.0%	249
Children's Shoe Store	17.7%	152
Children's Furniture Store	3.7%	32
None of the above / Does not apply	69.3%	595

50. Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONT HS? (Check all that apply.)

Value	Percent	Responses
Animal Shelter	4.9%	42
Animal Daycare	3.5%	30
Emergency Animal Hospital	2.8%	24
PetBoarding	8.7%	75
PetBreeder	1.7%	15
PetGroomer	15.4%	132
PetSitter	4.4%	38
PetTrainer	1.7%	15
PetWalker	1.2%	10
Veterinarian	40.8%	350
None of the above / Does not apply	50.0%	429

51. Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to shop at, use or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bird Seed Store	6.1%	52
Bird Specialty Store	0.8%	7
Bird Shop	1.0%	9
PetBoutique	2.6%	22
Fish or Aquarium Store	5.8%	50
PetStore	30.5%	262
None of the above / Does not apply	61.8%	530

52. Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Mortgage Broker	2.0%	17
Property Manager	2.4%	21
Realtor	7.8%	67
Real Estate Brokerage Firm	2.1%	18
Title & Escrow Company	3.1%	27
Estate Appraiser	3.1%	27
Estate Liquidator	0.9%	8
None of the above / Does not apply	86.4%	741

53. Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Apartment Rental Agency	5.0%	43
Developer	0.8%	7
Home Inspector	5.9%	51
Home Staging Company	1.3%	11
Manufactured or Modular Home Builder	2.1%	18
New Home Builder	4.0%	34
Mortgage Banker	5.1%	44
Real Estate Appraiser	6.4%	55
None of the above / Does not apply	82.8%	710

54. Which of the following types of RESTAURANTS have you or the members of your household dined at in the PAST 30 DAYS? (Check all that apply.)

Value	Percent	Responses
Fast Food Restaurant	73.7%	632
Family Style Restaurant	49.3%	423
Buffet Restaurant	43.5%	373
Fine Dining Restaurant	18.8%	161
Restaurant with Lounge or Bar	16.9%	145
Pizza Restaurant	53.0%	455
Ethnic Restaurant	13.2%	113
Chinese Restaurant	42.4%	364
Mexican Restaurant	51.0%	438
Italian Restaurant	18.5%	159
Japanese or Sushi Restaurant	10.7%	92
Thai Restaurant	6.8%	58
Indian Restaurant	3.7%	32
None of the above / Does not apply	4.8%	41

55. Which of the following types of GENERAL RETAIL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Adult Video or Adult Store	4.5%	39
Art Supply Store	9.9%	85
Art Gallery	8.0%	69
Craft Supply Store	21.3%	183
Home and Office Battery Store	3.1%	27
Bookstore	33.4%	287

Value	Percent	Responses
Candle Shop	11.0%	94
Computer Store	12.8%	110
Department Store	61.0%	523
Discount Store	56.8%	487
Drugstore or Pharmacy	60.6%	520
Electronics Store	14.8%	127
Fabric Store	13.1%	112
Florist	11.7%	100
Gift Shop	21.1%	181
Herb Shop or Herbalist	4.3%	37
Hobby Shop	21.3%	183
Mobile Phone Store	18.5%	159
Military Surplus Store	3.0%	26
Music and Video Store	7.0%	60
Music Instrument Store	3.1%	27
Music Store	5.9%	51
Office Equipment & Supply Store	10.7%	92
Outlet Store	23.2%	199
Pawn Shop	12.8%	110
Flea Market	30.8%	264
Religious Supply or Gift Shop	10.1%	87
Scrap Metal Dealer	6.4%	55
Shopping Center	34.8%	299
Consignment Shop	24.8%	213
Tobacco Store	10.5%	90

Value	Percent	Responses
Vape or Smoke Shop	5.0%	43
Toy Store	11.4%	98
Vitamin or Supplement Store	13.3%	114
Wedding Supply Store	3.0%	26
Wholesale, Warehouse or Club Store	24.1%	207
Thrift Store	36.7%	315
Yard Equipment Store	5.2%	45
Costume Store	3.1%	27
Camera Store	3.8%	33
Bead Store	4.8%	41
Marijuana Dispensary	3.4%	29
Gun Shop	9.6%	82
Christian Book Store	20.3%	174
Christmas Store	13.8%	118
Yarn Store	3.3%	28
None of the above / Does not apply	8.0%	69
Blown Glass Gallery	1.4%	12
New Age Book Store	1.6%	14
Cigar Store	2.6%	22
Coin Shop	2.0%	17
Comic Book Shop	2.1%	18
Equipment Rental Store	2.3%	20
Knife Store	2.3%	20
Monument or Memorial Company	2.6%	22
Sewing Studio	2.2%	19

Value	Percent	Responses
Sign Store	1.3%	11
Trophy or Award Store	1.3%	11
Record Store	2.4%	21
Flag Store	0.7%	6
Survival Store	0.8%	7
Stamp Shop	1.5%	13
Photo Restoration Service	1.3%	11
Security Service	1.3%	11
Gold Dealer	1.3%	11
Coworking Space	0.6%	5

56. Which of the following types of RETAIL HOME PRODUCT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Antique Store	22.6%	194
Major Appliance Store	9.8%	84
Small Appliance Store	4.8%	41
TV & Appliance Store	8.5%	73
Baby Supply & Furniture Store	7.2%	62
Bath & Accessory Store	23.4%	201
Building Supply Store or Lumber Yard	23.7%	203
Cabinet Store	4.1%	35
CarpetStore	6.2%	53
Fireplace, Wood Stove or Barbeque Store	4.1%	35

Value	Percent	Responses
Flooring Store	12.7%	109
Frame Shop	3.4%	29
Furniture Store	19.9%	171
Hardware Store	29.4%	252
Home & Garden Center	34.7%	298
Home Decor Store	16.9%	145
Lighting Store	5.4%	46
Mattress or Bedding Store	14.0%	120
Plant Nursery & Garden Supply Store	17.5%	150
Outdoor Furniture Store	4.7%	40
Paint Store	13.3%	114
Rug Store	4.2%	36
Tool Store	6.3%	54
Vacuum Store	3.5%	30
TV Store	4.7%	40
Used Building Supply Store	4.0%	34
None of the above / Does not apply	25.1%	215
Clock Shop	2.1%	18
Furniture Restoration Shop	2.0%	17
Hot Tub or Spa Dealer	1.7%	15
Rent-to-Own Store	2.9%	25
Solar Energy Equipment Dealer	1.7%	15
Pool & Spa Dealer	1.9%	16
Tool Rental Center	1.4%	12
Window Store	2.6%	22

Value	Percent	Responses
Futon Store	1.2%	10

57. Which of the following types of RETAIL APPAREL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Active wear Store	21.7%	186
Bridal Shop	4.1%	35
Beauty Supply Store	31.1%	267
Clothing Accessory Store	34.4%	295
Menswear Store	17.7%	152
Women's Clothing Store	55.6%	477
Eyewear & Opticians Store	31.8%	273
Jewelry Store	15.7%	135
Leather Goods Store	4.2%	36
Lingerie Store	8.9%	76
Logo Apparel Store	4.7%	40
Outdoor Clothing Store	13.8%	118
Perfume Store	14.1%	121
Shoe Store	50.1%	430
Sportswear Store	13.8%	118
Swimwear Store	4.7%	40
Western Wear Store	7.5%	64
None of the above / Does not apply	18.2%	156
Fur Store	1.6%	14
Maternity Store	2.7%	23
Watch Store	2.3%	20

58. Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Accountant or CPA	8.0%	69
Insurance Agency	15.6%	134
Legal Firm or Attorney	7.3%	63
Tax Advisor	9.4%	81
None of the above / Does not apply	72.3%	620

59. Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Digital or Search Marketing Firm	0.8%	7
Architect or Architecture Firm	1.2%	10
Commercial Builder	1.4%	12
Employment or Staffing Agency	5.6%	48
Graphic Designer	1.0%	9
Telecommunications Provider	6.4%	55
Life Coach	2.0%	17
Private Investigator	0.8%	7
None of the above / Does not apply	85.5%	734

60. Which of the following MOTOR SPORT purchasing plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Motorcycle Apparel	3.1%	27
None of the above / Does not apply	87.2%	748
Purchase New All-Terrain Vehicle (ATV)	1.9%	16
Purchase New Boat	1.0%	9
Purchase New Personal Watercraft	0.3%	3
Purchase New Motorcycle	1.4%	12
Purchase New Motorcycle Trike	0.6%	5
Purchase New Snowmobile	0.3%	3
Purchase Used All-Terrain Vehicle (ATV)	2.3%	20
Purchase Used Boat	2.0%	17
Purchase Used Personal Watercraft	0.5%	4
Purchase Used Motorcycle	1.4%	12
Purchase Used Motorcycle Trike	0.8%	7
Purchase Used Snowmobile	0.3%	3
Have Motorcycle Repaired	2.2%	19
Purchase Motorcycle Parts	2.9%	25
Have Boat Repaired or Serviced	2.3%	20
Purchase Boat Parts	2.6%	22
Purchase Marine Electronics	0.6%	5
Purchase New Golf Cart	0.6%	5
Purchase Used Golf Cart	1.0%	9
RentSnowmobile	0.6%	5

61. Which of the following RECREATION VEHICLE purchasing plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase New Class A RV	1.2%	10
Purchase New Class B RV	0.5%	4
Purchase New Class C RV	1.3%	11
Purchase New Travel Trailer or 5th Wheel	1.7%	15
Purchase New Camper Shell	0.7%	6
Purchase Used Class A RV	0.9%	8
Purchase Used Class B RV	0.3%	3
Purchase Used Class C RV	0.8%	7
Purchase Used Travel Trailer or 5th wheel	2.6%	22
Purchase Used Camper Shell	1.0%	9
None of the above / Does not apply	93.5%	802

62. Which of the following VEHICLE PURCHASING plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Car	9.0%	77
New Luxury Vehicle - Under \$50,000	2.1%	18
New Luxury Vehicle - \$50,000 - \$75,000	1.0%	9
New Luxury Vehicle - Over \$75,000	0.3%	3
New Van	0.6%	5
New Minivan	0.6%	5
New SUV	5.5%	47
New Truck	4.1%	35
New Hybrid or Electric Vehicle	0.9%	8
Used Car	15.4%	132
Used Luxury Vehicle - Under \$30,000	2.3%	20
Used Luxury Vehicle - \$30,000 - \$50,000	1.0%	9
Used Luxury Vehicle - Over \$50,000	0.2%	2
Used Van	0.9%	8
Used Minivan	2.0%	17
Used SUV	7.3%	63
Used Truck	8.3%	71
Used Hybrid or Electric Vehicle	1.0%	9
None of the above / Does not apply	62.9%	540

63. What size of vehicle are you or members of your household considering?

Value	Percent	Responses
Compact car	4.8%	41
Full-size car	7.6%	65
Luxury vehicle (any size)	3.7%	32
Midsize car	7.3%	63
Pickup truck	11.5%	99
Sport utility vehicle (SUV)	16.2%	139
Van or mini-van	3.7%	32
None of the above	45.1%	387
		Total:858

64. If your household is planning on purchasing a new or used vehicle in the next 12 months, which of the following brands will you look at purchasing? (Check all that apply.)

Value	Percent	Responses
Buick	6.1%	52
Chevrolet	21.2%	182
Chrysler	4.4%	38
Dodge	8.7%	75
Ford	15.2%	130
GMC	9.9%	85
Honda	11.2%	96
Hyundai	4.0%	34
Infiniti	3.4%	29
Jeep	4.2%	36
Kia	4.4%	38
Lexus	3.4%	29

Value	Percent	Responses
Nissan	9.1%	78
Subaru	3.5%	30
Toyota	15.4%	132
None of the above / Does not apply	46.5%	399
Aston Martin	0.2%	2
Acura	2.4%	21
Audi	1.9%	16
BMW	2.3%	20
Cadillac	2.6%	22
Ferrari	0.1%	1
Jaguar	0.2%	2
Land Rover	1.7%	15
Lamborghini	0.1%	1
Lincoln	2.1%	18
Mazda	2.0%	17
Mercedes-Benz	1.5%	13
Mitsubishi	0.6%	5
Porsche	0.3%	3
Suzuki	0.2%	2
Tesla	0.3%	3
Volkswagen	1.5%	13
Volvo	1.4%	12

65. In the past 12 months, have you or members of your household contacted a dealer for more information or purchased a vehicle after seeing an ad in the local newspaper or publication?

Value	Percent	Responses
Yes	23.5%	202
No	76.5%	656
		Total: 858

## 66. Do you or anyone in your household plan to buy any of these ELECTRONIC/SMART ITEMS in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Home Theater System	3.6%	31
GPS Device (Handheld or In-Vehicle)	4.9%	42
Office Equipment	8.4%	72
Printer	9.6%	82
Ink or Printer Cartridges	32.9%	282
Satellite Radio	4.1%	35
Satellite TV System	3.8%	33
Wi-Fi for Home	11.7%	100
Headphones	21.1%	181
Portable Speakers	5.1%	44
Customizable Smartphone accessories	4.5%	39
Wireless Speakers	5.4%	46
Smartphone Charger	12.8%	110
Smartwatch	4.4%	38
Phone or Tablet Controlled Home Tech Products	6.4%	55
Noise Canceling Headphones	3.8%	33

Value	Percer	nt Responses
Phone Calling Card	9.6	% 82
Healthcare Device	3.1	% 27
Surge Protector	7.9	% 68
Aerial Drone	3.4	% 29
Wireless Hotspot	4.2	% 36
Apple Watch	8.9	% 76
Activity Tracker or Pedometer	7.5	% 64
Batteries for Electronics	34.3	% 294
None of the above / Does not apply	30.4	% 261
Stereo System (Home)	2.1	% 18
Compact/Mini Projector	1.3	% 11
Wearable Electronics	2.9	% 25
Aerial Drone Accessories	1.0	% 9
Short Wave Radio	0.6	% 5
Assistive Technology for Hearing	2.4	% 21
Assistive Technology for Vision	0.8	% 7
Virtual Reality Headset	0.8	% 7
Smartwatch Accessories	2.6	% 22
Smart Sports Equipment	0.9	% 8

## 67. Do you or anyone in your household plan to buy any of these CAMERA/COMPUTER or TVs in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Camera (Digital) - Point and Shoot	4.5%	39
Camera (Digital) SLR	4.3%	37

Value	Percent	Responses
Camera Accessories or Supplies	3.7%	32
Camera Memory Card	5.8%	50
Computer Accessories	9.1%	78
Computer Software	4.0%	34
Tablet (iPad or Similar)	9.3%	80
Personal Computer	5.7%	49
Laptop Computer	12.0%	103
4K Ultra HD TV	6.9%	59
SmartTV	14.7%	126
PC Laptop	5.2%	45
Chromebook	3.4%	29
None of the above / Does not apply	48.1%	413
Mirrorless Camera	0.5%	4
Camera (Film)	2.7%	23
Camera Lens	1.9%	16
Portable DVD Player	2.9%	25
E-Reader (Kindle or Similar)	2.3%	20
TiVo or DVR	1.6%	14
Computer Bag	2.1%	18
Digital Recording Binoculars or Optics	0.7%	6
TV (3D)	2.1%	18
Curved TV	1.3%	11
OLED TV	0.8%	7
Digital TV Tuner or Converter	1.7%	15
Audio Visual Cables and Connectors	2.0%	17

Value	Percent	Responses
MacBook	2.7%	23
Refurbished Laptop	1.5%	13
Computer or Tablet Support	2.8%	24

68. Which of the following types of phones do you and the members of your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Smartphone	25.6%	220
Conventional Cell Phone	7.6%	65
Prepaid Cell Phone	7.6%	65
Unlocked Cell Phone	3.0%	26
Large-Screen Smartphone	6.5%	56
None of the above / Does not apply	61.4%	527

69. Which of the following JEWELRY PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Anniversary Jewelry	8.4%	72
Necklaces	11.5%	99
Engagement Rings	3.3%	28
Wedding Rings	3.4%	29
Graduation Rings	3.0%	26
Rings (Other)	9.3%	80
Earrings	22.8%	196
Pendants	4.5%	39

Value	Percent	Responses
Diamond Jewelry	7.6%	65
Silver Jewelry	7.3%	63
Gemstone Jewelry	4.7%	40
Pearl Jewelry	3.0%	26
Men's Jewelry	5.0%	43
Children's Jewelry	4.8%	41
Costume Jewelry	13.1%	112
Designer Jewelry	3.4%	29
Women's Jewelry	13.9%	119
None of the above / Does not apply	55.7%	478
Celtic Jewelry	2.0%	17
Custom Designed Jewelry	1.9%	16
Crystal Figurines	1.6%	14
Jewelry Box or Organizer	2.8%	24
Men's High-End Watch	2.1%	18
Women's High-End Watch	1.4%	12

70. Which of the following types of INSURANCE SERVICES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Insurance	22.7%	195
Crop Insurance	0.7%	6
Dental Insurance	12.8%	110
Disability Insurance	3.5%	30
Homeowner Insurance	11.4%	98
Life Insurance	12.8%	110
Medical (Health) Insurance	11.3%	97
Medicare	5.2%	45
Long Term Care Insurance	2.9%	25
Pet Insurance	2.3%	20
Renters Insurance	4.3%	37
Agriculture Insurance	1.0%	9
Professional Liability Insurance	1.5%	13
None of the above / Does not apply	60.1%	516

71. Which of the following MEDICAL SERVICE PROVIDERS do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percen	t Responses
Audiologist	3.3	% 28
Chiropractor	5.8	% 50
Family Practice Doctor	13.3	% 114
Hospital	7.01	% 60
Medical Clinic	6.8	% 58
Optometrist	6.4	% 55
Pediatrician	3.1	% 27
Primary Care Provider	8.6	% 74
Weight Loss Service	4.4	% 38
Hearing Aid Center	4.2	% 36
Drugstore or Pharmacy	12.2	% 105
None of the above / Does not apply	64.7	% 555
Acupuncture	1.9	% 16
Counseling & Mental Health Specialist	2.9	% 25
Geriatric Specialist	0.8	% 7
Home Healthcare	1.2	% 10
Pediatric Dentist	2.0	% 17
Wellness Business	1.6	% 14
Substance Abuse Treatment Provider	0.5	% 4
Alternative Care Provider	0.9	% 8
Physical Therapy or Rehabilitation service provider	2.6	% 22

72. Which of the following TYPES of LEGAL SERVICE PROVIDERS do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Accident, Personal Injury & Property Damage Attorney	3.0%	26
Bankruptcy Attorney	2.0%	17
Banking, Partnership & Business Law Attorney	2.3%	20
Child Support Attorney	1.7%	15
Criminal Law Attorney	1.7%	15
Disability & Social Security Attorney	3.7%	32
Divorce & Family Law Attorney	1.6%	14
DWI, DUI, OWI, OUI Attorney	0.9%	8
Employment Discrimination or Labor Issues Attorney	1.4%	12
General Practice Attorney	3.0%	26
Intellectual Property Attorney	0.7%	6
Malpractice Attorney	0.8%	7
Patent, Trademark & Copyright Attorney	0.7%	6
Probate Attorney	1.4%	12
Real Estate Attorney	2.2%	19
Taxation Attorney	1.2%	10
Wills, Trusts & Estates Attorney	10.6%	91
None of the above / Does not apply	77.3%	663

73. Which of the following COSMETIC MEDICAL procedures do you or the members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Botox	3.4%	29
Breast Augmentation	1.5%	13
Breast Implants	0.9%	8
Dermabrasion	1.7%	15
Ear Surgery	0.6%	5
Eyelid Surgery	1.4%	12
Fat Reduction	2.8%	24
Facelift	0.9%	8
Forehead Lift	0.3%	3
Hair Transplant	0.6%	5
Hair Loss Treatment	1.9%	16
Lap Band	1.0%	9
Lip Augmentation	0.6%	5
Liposuction	1.4%	12
Lasik	1.9%	16
Skin Treatment	5.4%	46
Rhinoplasty (Nose Job)	0.5%	4
None of the above / Does not apply	86.9%	746

74. Which of the following DENTAL procedures do you or the members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Dental Checkup	50.0%	429
Teeth Cleaning	45.2%	388
Cavity Filling	17.7%	152
Crown	11.4%	98
OralSurgery	4.7%	40
Braces	5.4%	46
Composite Bonding	1.2%	10
Dental Implants	8.9%	76
Dental Veneers	1.6%	14
Dentures	12.0%	103
Full Mouth Reconstruction	1.4%	12
Inlays or Onlays	0.7%	6
Smile Makeover	2.2%	19
Teeth Whitening	11.7%	100
None of the above / Does not apply	22.0%	189

75. Which of the following HEALTH and WELLNESS SERVICES, PRODUCTS and PLANS do you or any members of your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Fill Medical Prescriptions	40.2%	345
Purchase Medical Supplies or Equipment for Home	4.0%	34
Purchase Health Related Products	11.0%	94
Stop Smoking	5.6%	48
Purchase Health and Wellness Supplements	14.0%	120

Value	Percent	Responses
Receive Treatment for Back Pain	9.1%	78
Have an Eye/Vision Exam	49.0%	420
Purchase Prescription Eyeglasses	26.2%	225
Purchase Prescription Contact Lenses	7.7%	66
Have an Annual Physical or Checkup	40.4%	347
Have X-Rays Taken	11.3%	97
Have a Scheduled Surgery	4.0%	34
Have Blood Drawn for Testing	34.8%	299
Plan to Visit a Hospital for any Medical Service or Procedure	8.4%	72
Have Foot Problems Diagnosed or Treated	7.9%	68
Senior Travel	4.7%	40
Have Safety Bars Installed in Bathroom	3.0%	26
Receive Treatment for a Sleep Disorder	4.8%	41
Purchase Allergy Medications	14.5%	124
Cardiovascular Treatment	5.5%	47
Cancer Treatment	4.1%	35
Orthopaedic or Knee Surgery	3.1%	27
Chiropractic Care	10.8%	93
Do Corrective Exercises	4.1%	35
Purchase Blood Pressure Monitoring Device	4.5%	39
Purchase Diabetes Testing Supplies	11.7%	100
Get Vaccinations at Drug Store or Pharmacy	16.2%	139
Purchase Weight Loss Supplements	5.4%	46
Discretionary Health Care and Wellness Services and Products	4.7%	40
Purchase Marijuana	3.4%	29

Value	Percent	Responses
Purchase Vitamins	34.8%	299
Purchase Hemp Based Supplements	4.2%	36
Purchase Anti Anxiety Medication or Supplements	8.7%	75
None of the above / Does not apply	25.8%	221
Purchase Elder Care-Related Products or Services	1.5%	13
Use Physical Rehabilitation Services	2.7%	23
Find Home for Aging Parent	1.3%	11
Participate in a Medical Study	2.0%	17
Purchase a Mobility Device	1.4%	12
Receive Treatment for Vehicle or Workplace Injury	0.7%	6
Handicap Accessible Products	2.3%	20
Purchase Orthopedic Shoes	2.2%	19
Purchase Home Medical Testing Equipment or Supplies	1.0%	9
Hire a Personal Care Assistant	0.3%	3
Hire a Caregiver or Respite Worker	1.3%	11
Purchase "Aging in Place" Products	0.8%	7
Purchase a Medical Alert Service	0.7%	6
Use Personal Trainer or Instructor	2.2%	19
Stroke Treatment	0.5%	4
Memory or Alzheimer's Care	0.7%	6
Nutritional Counseling	2.7%	23
Spinal and Postural Screening	0.6%	5
Physiotherapy	0.5%	4
Receive Treatment for Substance Abuse	0.8%	7
Receive Aquatic Therapy	1.7%	15

Value		Percent	Responses
Join a Weight Loss Group		2.8%	24
Purchase Weight Loss Food Plan		2.3%	20
Have Reflexology Treatment		1.2%	10
Hire a Weight Loss Professional		1.5%	13
Have Cataract Surgery		2.3%	20
Have Acupuncture		2.0%	17
Receive Treatment for PTSD		2.1%	18

## 76. Which of the following HEARING SERVICES, PRODUCTS and PLANS do you or any members of your household plan to use in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Phones for Loss of Sight or Hearing	0.3%	3
Purchase a "In-the-Ear" Hearing Aid	2.0%	17
Purchase a "Mini Behind-the-Ear" Hearing Aid	0.9%	8
Purchase a Digital Hearing Aid	1.0%	9
Purchase a "Behind-the-Ear" Hearing Aid	1.7%	15
Purchase Hearing Aid Cleaning Supplies	1.7%	15
Purchase Hearing Aid Batteries	4.5%	39
Purchase a "In-the-Canal" Hearing Aid	1.6%	14
Purchase a Analog Hearing Aid	0.5%	4
Have a Hearing Exam	15.2%	130
None of the above / Does not apply	81.0%	695

77. Which of the following FUNERAL plans do you or members of your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase a Funeral Plot	3.0%	26
Pre-purchase a Funeral Plot or Cremation Service	4.0%	34
Purchase a Monument or Headstone	4.4%	38
Use a Funeral Planner	2.8%	24
Purchase Flowers for a Funeral	4.9%	42
Use a Cremation Service	2.6%	22
Hire a Religious or Spiritual Leader for a Funeral Service	1.2%	10
None of the above / Does not apply	85.3%	732

78. Which of the following ASSISTED LIVING PLANS apply to you or your someone in your family in the next 12 months? (Check all that apply)

Value	Perce	nt Responses
Move into a Independent Senior Housing Community	1.4	12
Move into a Assisted Living Facility	1.3	11
Move into a Nursing Home	1.4	12
Move into a Alzheimers Care Facility	0.6	5% 5
Move Into a Hospice Facility	0.6	5% 5
Hospice to your Home or House	1.4	12
Move into Residential Care Home	0.7	6
Utilize a Respite Provider	0.5	5% 4
None of the above / Does not apply	95.1	.% 816

79. Which of the following FINANCIAL SERVICES do you or anyone in your household plan to use in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Open Checking Account	5.4%	46
Open Savings Account	6.6%	57
Online Banking	35.3%	303
Manage Investments	8.4%	72
Manage Retirement Accounts	10.4%	89
Mortgage Line of Credit	2.8%	24
Financial Consulting	8.3%	71
Financial Services	8.7%	75
Safe Deposit Box Rental	9.3%	80
Obtain New Credit Card	4.3%	37
Payday Loan or Check Cashing Business	1.4%	12
Use Vehicle Title Loan Company	1.2%	10
None of the above / Does not apply	48.4%	415

80. Do you or any member of your household plan to buy or invest in any of the following INVESTMENT/ASSETS in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Annuities	3.4%	29
Certificates of Deposit	8.2%	70
City or State Bonds	0.6%	5
Collectibles, Antiques or Art	3.4%	29
Common or Preferred Stock	3.5%	30
Corporate Bonds or Debentures	1.3%	11
401(k)	19.0%	163
Gold or Precious Metals	1.6%	14
IRA	9.9%	85
Money Market Funds	5.1%	44
Mutual Funds	7.5%	64
Non-US Stocks	0.8%	7
Options	0.8%	7
US Savings Bonds	2.3%	20
US Treasury Notes	0.7%	6
Coins or Stamps	4.0%	34
None of the above / Does not apply	65.2%	559

81. Which of the following do you or anyone in your household plan to BORROW MONEY or take out a LOAN from a financial institution for in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Agriculture Loan	1.0%	9
Business Equipment Loan	0.9%	8
Carpeting or Furniture Loan	1.6%	14
College Expenses Loan	2.2%	19
College Tuition Loan	3.7%	32
Debt Consolidation Loan	4.5%	39
Medical Expenses Loan	1.7%	15
New Vehicle Loan	4.9%	42
Used Vehicle Loan	9.2%	79
Vacation or Travel Loan	1.2%	10
Wedding Loan	0.5%	4
None of the above / Does not apply	80.5%	691

## 82. Which of the following CLOTHING, APPAREL ITEMS AND ACCESSORIES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Athletic Apparel	21.7%	186
Body Jewelry	3.7%	32
Coats	21.4%	184
Lipstick	26.8%	230
Nail Polish	22.1%	190
Eyewear or Sunglasses	34.1%	293
Formal Wear	6.9%	59
Handbags	27.4%	235
Hats	11.2%	96

Value	Percent	Responses
Intimate Apparel	17.6%	151
Jewelry or Accessories	21.0%	180
Watches	7.7%	66
Luggage or Bags	6.1%	52
Perfume	27.9%	239
Men's Apparel	38.0%	326
Men's Shoes	33.7%	289
Men's Underwear	31.9%	274
Women's Apparel	59.7%	512
Women's Pajamas or Sleepwear	27.3%	234
Women's Shoes	52.7%	452
Women's Underwear	40.1%	344
Swimwear	11.7%	100
Socks	41.7%	358
Scarves	9.0%	77
Ties	4.9%	42
Uniforms	7.1%	61
Western Clothing	6.3%	54
Outerwear	18.2%	156
None of the above / Does not apply	12.5%	107
Fur Coat	0.9%	8

83. Which of the following CHILDREN'S CLOTHING ITEMS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Children's Sweaters	15.0%	129
Children's Winter Coats	14.1%	121
Children's Swimwear	10.7%	92
Children's Pants	22.7%	195
Children's T-Shirts	21.4%	184
Children's Dresses	14.1%	121
Children's Pajamas or Sleepwear	21.1%	181
Children's Socks	21.8%	187
Children's Party Dresses	4.7%	40
Children's Shorts	16.6%	142
Infant Clothing	10.6%	91
Children's School Uniform	7.7%	66
Children's Athletic Clothing	12.9%	111
None of the above / Does not apply	62.0%	532

84. Which of the following SHOE TYPES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Athletic & Outdoor Shoes (Men's)	35.8%	307
Boots (Men's)	14.7%	126
Cowboy Boots (Men's)	5.8%	50
Classic & Fashion Sneakers (Men's)	12.8%	110
Lace-Ups (Men's)	10.7%	92
Sandals (Men's)	5.8%	50
Slippers (Men's)	8.3%	71

Value	Percent	Responses
Work & Safety (Men's)	9.3%	80
Lace-Up Sneakers (Women's)	19.0%	163
Pumps (Women's)	16.0%	137
Sling-Back Sandals (Women's)	11.7%	100
Classic & Fashion Sneakers (Women's)	23.4%	201
Slippers (Women's)	17.1%	147
Work & Safety (Women's)	5.0%	43
Cowboy Boots (Women's)	7.6%	65
Athletic & Outdoor Shoes (Women's)	41.3%	354
Loafers & Slip-Ons (Women's)	19.1%	164
Slippers (Children's)	6.1%	52
Athletic & Outdoor Shoes (Children's)	19.3%	166
Sandals (Children's)	9.7%	83
Slip-Ons (Children's)	7.6%	65
Dress Shoes (Children's)	8.3%	71
Cowboy Boots (Children's)	5.2%	45
None of the above / Does not apply	23.8%	204
Formal & Tuxedo Footwear (Men's)	2.8%	24

85. Which of the following CLOTHING/SHOE REPAIRS or SERVICES do you or members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Have Clothing Altered, Tailored or Mended	12.2%	105
Have Clothing Dry Cleaned	27.0%	232
Have Shoes Repaired	10.4%	89
Rent or Purchase a Costume	2.7%	23
Wash Clothing at a Laundromat	8.6%	74
Purchase Custom Made Clothing Items	2.4%	21
None of the above / Does not apply	60.0%	515

## 86. Which of the following RECREATION PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Archery Equipment	4.7%	40
Bicycle or Mountain Bike (Adult)	4.7%	40
Bicycle Tune-Up or Repair	4.2%	36
Camping or Hiking Equipment	6.2%	53
Exercise or Fitness Equipment	8.5%	73
Fishing Rods or Reels	13.2%	113
Fishing Bait or Attractant	16.2%	139
Fishing Accessories	19.8%	170
Hunting Gear	7.8%	67
Ammunition	19.8%	170
Sports Equipment (Children)	3.5%	30
Swimming Gear	4.8%	41
Trampoline	4.1%	35
Rifle	4.7%	40

Value	Percent	Responses
Hand Gun	10.0%	86
Shotgun	4.8%	41
None of the above / Does not apply	51.7%	444
Bowling Equipment	2.3%	20
High End Bicycle	1.3%	11
Bicycle Rental	0.9%	8
Golf Clubs or Equipment	2.8%	24
Racquet Equipment	1.0%	9
Running or Jogging Equipment	2.8%	24
Scuba, Diving or Snorkeling Equipment	0.8%	7
Skiing Equipment	0.8%	7
Soccer Equipment	0.9%	8
Sports Memorabilia	2.2%	19
Trophies or Plaques	1.0%	9
Weight Lifting Equipment	2.4%	21
Used Sporting Equipment	2.1%	18

87. Which of the following LAWN AND GARDEN PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Bark Dust or Mulch	25.6%	220
Bedding Flowers or Perennials	35.8%	307
Chainsaw	4.7%	40
Fertilizer	26.9%	231
Flower Pots	23.5%	202

Fountains   3.4%   29     Garden Ornaments   12.0%   103     Gravel or Rock   15.3%   131     Hand Garden Tools   12.4%   106     Landscaping   8.3%   71     Indoor Garden Supplies   4.2%   36     Insects (Bees or Other Beneficial Species)   3.3%   28     Decorative Rock   11.4%   98     Lawn Seed, Turt or Sod   8.2%   70     Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Grill   8.5%   73     Outdoor Grunture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Grunture   3.3%   28     Patio Cover, Awning or Canopy   3.3%   28     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Riding)   6.4%   55     Storage Shed   5.5%   47     Storage Shed   5.5%   47     Leaf Blower   5.4%   36     Undoor Grunture)   5.4%   46     Isect or Fungus Control	Value	Percent	Responses
Gravel or Rock   15.3%   131     Hand Garden Tools   12.4%   106     Landscaping   8.3%   71     Indoor Garden Supplies   4.2%   36     Insects (Bees or Other Beneficial Species)   3.3%   28     Decorative Rock   11.4%   98     Lawn Seed, Turf or Sod   8.2%   70     Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Grill   8.5%   72     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   29     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Riding)   6.4%   55     Storage Shed   5.5%   47     Icaf Blower   5.4%   48     Isect or Fingus Control Products   16.0%   137     Outdoor Garden Flags   16.0%   137	Fountains	3.4%	29
Hand Garden Tools   12.4%   106     Landscaping   8.3%   71     Indoor Garden Supplies   4.2%   36     Insects (Bees or Other Beneficial Species)   3.3%   28     Decorative Rock   11.4%   98     Lawn Seed, Turf or Sod   11.4%   98     Outdoor Firre Plt   58%   50     Outdoor Grill   8.5%   73     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3   34%     Patio Furniture   11.7%   100     Lawn Mower (Riding)   6.4%   55     Storage Shed   9.2%   79     Storage Shed   5.5%   47     Isect or Fungus Control Products   16.0%   137     Outdoor Garden Flags   16.0%   137	Garden Ornaments	12.0%	103
Landscaping   8.3%   71     Indoor Garden Supplies   4.2%   36     Insects (Bees or Other Beneficial Species)   3.3%   28     Decorative Rock   11.4%   98     Lawn Seed, Turf or Sod   8.2%   70     Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Furniture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Eurniture   3.3%   28     Propane   11.7%   100     Lawn Mower (Riding)   6.6%   57     Storage Shed   5.5%   47     Lard Blower   5.5%   47     Lard Blower Flags   16.0%   137	Gravel or Rock	15.3%	131
Indoor Garden Supplies   4.2%   36     Insects (Bees or Other Beneficial Species)   3.3%   28     Decorative Rock   11.4%   98     Lawn Seed, Turf or Sod   8.2%   70     Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Furniture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   72     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Push)   6.4%   55     Storage Shed   5.5%   47     Storage Shed   5.5%   47     Laaf Blower   5.4%   48     Outdoor Garden Flags   16.0%   137	Hand Garden Tools	12.4%	106
Insects (Bees or Other Beneficial Species)3.3%28Decorative Rock11.4%98Lawn Seed, Turf or Sod8.2%70Outdoor Fireplace or Fire Pit5.8%50Outdoor Furniture8.4%72Outdoor Grill8.5%73Outdoor Smoker3.3%28Patio Cover, Awning or Canopy3.4%29Patio Furniture7.5%64Propane11.7%100Lawn Mower (Push)6.6%57Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products6.6%137Outdoor Graden Flags4.4%38	Landscaping	8.3%	71
Decorative Rock   11.4%   98     Lawn Seed, Turf or Sod   8.2%   70     Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Furniture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   29     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Riding)   6.4%   55     Storage Shed   5.5%   47     Iser Storage Shed   5.5%   47     Iser Trugus Control Products   16.0%   137     Outdoor Griden Flags   4.4%   38	Indoor Garden Supplies	4.2%	36
Lawn Seed, Turf or Sod   8.2%   70     Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Furniture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   29     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Push)   6.4%   55     Lawn Mower (Riding)   6.4%   57     Shrubbery or Trees   9.2%   79     Storage Shed   5.5%   47     Leaf Blower   5.4%   46     Insect or Fungus Control Products   16.0%   137     Outdoor Garden Flags   4.4%   38	Insects (Bees or Other Beneficial Species)	3.3%	28
Outdoor Fireplace or Fire Pit   5.8%   50     Outdoor Furniture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   29     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Ruding)   6.6%   55     Storage Shed   9.2%   79     Storage Shed   5.5%   44     Insect or Fungus Control Products   16.0%   137     Outdoor Garden Flags   4.4%   38	Decorative Rock	11.4%	98
Outdoor Furniture   8.4%   72     Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   29     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Push)   6.4%   55     Lawn Mower (Riding)   6.6%   57     Shrubbery or Trees   9.2%   79     Storage Shed   5.5%   47     Leaf Blower   5.4%   46     Insect or Fungus Control Products   16.0%   137     Outdoor Garden Flags   4.4%   38	Lawn Seed, Turf or Sod	8.2%	70
Outdoor Grill   8.5%   73     Outdoor Smoker   3.3%   28     Patio Cover, Awning or Canopy   3.4%   29     Patio Furniture   7.5%   64     Propane   11.7%   100     Lawn Mower (Push)   6.4%   55     Lawn Mower (Riding)   6.6%   57     Shrubbery or Trees   9.2%   79     Stone (Cast, Crushed or Natural)   3.4%   29     Storage Shed   5.5%   47     Leaf Blower   5.4%   46     Insect or Fungus Control Products   16.0%   137     Outdoor Garden Flags   4.4%   38	Outdoor Fireplace or Fire Pit	5.8%	50
Outdoor Smoker3.3%28Patio Cover, Awning or Canopy3.4%29Patio Furniture7.5%64Propane11.7%100Lawn Mower (Push)6.4%55Lawn Mower (Riding)6.6%57Shrubbery or Trees9.2%79Store (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Outdoor Furniture	8.4%	72
Patio Cover, Awning or Canopy3.4%29Patio Furniture7.5%64Propane11.7%100Lawn Mower (Push)6.4%55Lawn Mower (Riding)6.6%57Shrubbery or Trees9.2%79Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%137Outdoor Garden Flags4.4%38	Outdoor Grill	8.5%	73
Patio Furniture7.5%64Propane11.7%100Lawn Mower (Push)6.4%55Lawn Mower (Riding)6.6%57Shrubbery or Trees9.2%79Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Outdoor Smoker	3.3%	28
Propane11.7%100Lawn Mower (Push)6.4%55Lawn Mower (Riding)6.6%57Shrubbery or Trees9.2%79Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Patio Cover, Awning or Canopy	3.4%	29
Lawn Mower (Push)6.4%55Lawn Mower (Riding)6.6%57Shrubbery or Trees9.2%79Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Patio Furniture	7.5%	64
Lawn Mower (Riding)6.6%57Shrubbery or Trees9.2%79Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Propane	11.7%	100
Shrubbery or Trees9.2%79Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Lawn Mower (Push)	6.4%	55
Stone (Cast, Crushed or Natural)3.4%29Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Lawn Mower (Riding)	6.6%	57
Storage Shed5.5%47Leaf Blower5.4%46Insect or Fungus Control Products16.0%137Outdoor Garden Flags4.4%38	Shrubbery or Trees	9.2%	79
Leaf Blower 5.4% 46   Insect or Fungus Control Products 16.0% 137   Outdoor Garden Flags 4.4% 38	Stone (Cast, Crushed or Natural)	3.4%	29
Insect or Fungus Control Products   16.0%   137     Outdoor Garden Flags   4.4%   38	Storage Shed	5.5%	47
Outdoor Garden Flags 4.4% 38	Leaf Blower	5.4%	46
	Insect or Fungus Control Products	16.0%	137
None of the above / Does not apply 32.5% 279	Outdoor Garden Flags	4.4%	38
	None of the above / Does not apply	32.5%	279

Value	Percent	Responses
Gate	2.9%	25
Gazebo	2.4%	21
Patio Heater	2.4%	21
Outdoor Infrared Heater or Fireplace	1.3%	11
Outdoor Kitchen Equipment	1.5%	13
Outdoor Entertainment Center	1.6%	14
Pole Shed	1.2%	10
Portable Outdoor Heater	2.0%	17
Power Garden Tools	2.0%	17
Rototiller	1.0%	9
Screen Porch	2.1%	18
Snow Blower	0.7%	6
Greenhouse	2.2%	19

88. Which of the following AGRICULTURE/FARMING products and services do you or the members of your household intend to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Animal Feed, Grain, Hay or Minerals	14.6%	125
Animal Healthcare Products	12.0%	103
Blowers	3.0%	26
Farm Work Clothes	3.0%	26
Fertilizers, Herbicides or Pesticides	9.0%	77
Mowers, Cutters or Clippers	4.5%	39
Plants, Plantings or Agricultural Seed	10.5%	90

Value	Percent	Responses
Propane, Oils or Fuels	8.4%	72
Rocks, Gravel or Sand	8.5%	73
Scoops or Shovels	3.0%	26
Sprayers or Spreaders	3.6%	31
Straw or Bedding Materials	4.8%	41
None of the above / Does not apply	61.2%	525
ATV Products and Attachments	2.9%	25
Barn or Pole Building	2.4%	21
Steel Farm Building	1.0%	9
Carts or Utility Carriers	1.9%	16
Cement Mixers or Rollers	0.8%	7
Chippers or Shredders	1.2%	10
Diggers, Drillers or Drivers	0.8%	7
Drainage or Irrigation Equipment	1.0%	9
Farm Tool Rental	1.3%	11
Farm Equipment Rental	0.9%	8
Farm Machinery or Tractor Attachments & Implements	1.7%	15
Ground-Working Equipment	2.0%	17
Pallet Forks, Forklifts or Skid Steers	0.5%	4
Pivot	0.3%	3
Planting and Seeding Equipment	2.9%	25
Rakes or Hay Handling Equipment	2.6%	22
Sweepers or Industrial Vacuums	1.2%	10
Tree Cutters or Tree Maintenance Equipment	2.9%	25

89. Which of the following PET SUPPLIES or SERVICES do you or the members of your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Perce	nt Responses
Any Pet-Related Products or Services	13.8	3% 118
Bird Seed	12.7	7% 109
Cat Food	26.2	2% 225
Dog Food	38.9	334
Fish Food	5.4	46
Specialized PetFood	3.4	1% 29
Other Pet Food	6.8	3% 58
Pet Accessories	13.8	3% 118
Pet Clothing	5.6	5% 48
PetToys	18.6	5% 160
Fish Supplies	3.4	1% 29
Annual Pet Vaccinations	29.7	255
Annual Pet Checkups	26.0	9% 223
Preventative Care	5.5	5% 47
Adopt or Rescue a Pet	5.8	3% 50
Purchase Pet Medication	9.0	0% 77
Purchase Dog Bed	5.6	5% 48
Board a Pet Overnight	4.8	3% 41
Pet Dental Care	5.6	5% 48
None of the above / Does not apply	38.0	326
Pet Enclosure	1.6	5% 14
Aquarium or Tank	2.8	3% 24
Bird House	2.8	3% 24

Value	Percent	Responses
Disease Diagnosis	0.6%	5
PetTravelCage	1.3%	11
Pet Travel Accessories	1.9%	16
Cremation or Burial Services	0.6%	5
Purchase a Pet	2.1%	18
Holistic or Alternative Pet Care	0.9%	8
PetTracking Device	1.9%	16
Bird Health Care	0.8%	7
Animal Training Classes	2.2%	19
Hemp Based Pet Supplements	1.4%	12
THC Based Pet Supplements	1.2%	10
Holistic or Alternative Pet Supplements	1.3%	11
Anti Anxiety or Stress Pet Medication for Holidays	1.5%	13

90. Which of the following do you or anyone in your household plan for your home in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Add a Room	3.5%	30
Add or Replace Deck	5.8%	50
Add a Fence or Wall Structure	7.8%	67
Remodel Kitchen	7.3%	63
Cabinet Refacing or Resurfacing	4.7%	40
Remodel Bathroom	11.8%	101
Refinish Bathtub	3.1%	27
Build a Storage Shed	4.4%	38

Value	Percent	Responses
General Remodeling	8.5%	73
Install Security or Monitoring System	3.3%	28
Replace Carpet	9.0%	77
Replace Flooring	12.5%	107
Replace Windows	5.5%	47
None of the above / Does not apply	57.3%	492
Add a Home Office	1.3%	11
Install a Glass Shower	2.7%	23
Remodel or Finish Basement Living Area	1.0%	9
Replace Garage Door	1.9%	16
Build a Garage	1.7%	15
Build Out-Building	1.5%	13
Have Furniture Restored	2.2%	19
Add a Swimming Pool	2.7%	23
Switch from Gas to Electric	0.6%	5
Switch from Electric to Gas	0.9%	8
Install a Stair Lift	0.8%	7
Install "Aging In Place" Products	1.3%	11
Install a Solar Energy System	2.0%	17
Resurface or Build New Driveway	1.9%	16
Stone or Marble Work (Bathroom or Kitchen)	2.9%	25
Sealcoating	1.5%	13
Asphalt Repair	2.2%	19
Asphalt Resurfacing	1.2%	10
Residential Paving	1.5%	13

Value	Percent	Responses
Build a "Tiny House"	0.8%	7
Install Handicap Accessible Addition	1.6%	14

91. Which of the following BUILDING SUPPLIES or PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.)

Value	Percent	Responses
Ceramic Tile	7.5%	64
Decking	7.0%	60
Doors (Exterior)	11.2%	96
Doors (Interior)	8.5%	73
Electrical Supplies	4.9%	42
Furnace	3.5%	30
Fencing	8.0%	69
Generator	4.3%	37
Hand Tools	9.3%	80
Hardwood Products	5.6%	48
Home Security Doorbell Camera	5.9%	51
Insulation	4.4%	38
Kitchen Cabinets	5.8%	50
Lighting and Fixtures	11.2%	96
Lock Sets	5.5%	47
Lumber	10.0%	86
Molding	4.2%	36
Paint (Exterior)	12.7%	109

Value	Percent	Responses
Paint (Interior)	22.6%	194
Plywood	7.5%	64
Plumbing Supplies	7.6%	65
Power Tools	3.6%	31
Rain Gutters	4.8%	41
Roofing (Composition)	3.8%	33
Roofing (Other)	5.5%	47
Screen Door	5.6%	48
Wet or Dry Vacuum	3.1%	27
Windows (Double-Hung)	3.4%	29
None of the above / Does not apply	45.9%	394
Circular Saw	1.7%	15
Mill Work	2.0%	17
Security Door	2.3%	20
Security Locks	2.9%	25
Security Window Film	1.2%	10
Siding	2.2%	19
Solar Screen	0.8%	7
Waterproofing	1.2%	10
Water Softener System or Supplies	1.4%	12
Wood Stove or Fireplace	1.9%	16
Window Guards	1.2%	10
Windows (Casement)	1.7%	15
Windows (Picture)	1.2%	10
Windows (Slider)	1.3%	11

Value	Percent	Responses
Windows (Bay or Bow)	1.0%	9

92. Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the next 12 months? (Check all that apply.) Part 1 of 2.

Value	Percent	Responses
Air Conditioning Repair	9.7%	83
Air Duct Cleaning	8.2%	70
Appliance Repair	8.3%	71
Blinds Cleaning	6.6%	57
Carpenter or Woodworking	4.1%	35
Carpet Cleaning	13.4%	115
Chimney Cleaning	3.3%	28
Concrete Repair	3.8%	33
Drywall Installation or Repair	3.3%	28
Electrical Repair	6.9%	59
Flooring - Ceramic Tile (Installation or Repair)	3.1%	27
Flooring - Laminate (Installation or Repair)	5.1%	44
Flooring - Linoleum (Installation or Repair)	4.0%	34
Flooring - Wood (Installation or Repair)	5.8%	50
Flooring - Other (Installation or Repair)	5.2%	45
Foundation Repair	3.8%	33
Furnace Cleaning	3.3%	28
Handyman Services	11.8%	101
Home Repair	6.8%	58
Home Remodel	4.8%	41

Value	Percent	Responses
None of the above / Does not apply	50.0%	429
Alternative Energy Systems Installation	1.4%	12
Alternative Energy Systems (Service or Repair)	1.2%	10
Electrical Panel Replacement	1.5%	13
Excavation & Wrecking	0.3%	3
Fire & Water Damage Restoration	1.3%	11
Furnace Repair	1.4%	12
Furniture Reupholster	1.6%	14
Gardening Services	2.2%	19
Gutter Installation or Repair	2.7%	23
Heating Repair	2.8%	24
Home Computer Repair	2.3%	20
Home Electronics Repair	0.9%	8
Home Heating Oil or Fuel Service	1.4%	12

93. Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the next 12 months? (Check all that apply.) Part 2 of 2.

Value	Percent	Responses
Home Security Service	5.2%	45
House Cleaning Service	9.4%	81
Junk or Yard Waste Removal	8.3%	71
Recycle	5.5%	47
Sell Scrap Metal	4.5%	39
Landscaping Service	7.5%	64
Painting	13.2%	113

Value	Percent	Responses
Pest Control	11.9%	102
Plumbing Repair	6.4%	55
Pressure Washing	5.9%	51
Preventative Home Maintenance	3.3%	28
Roof Repair	5.1%	44
Security System	3.0%	26
Septic Tank Cleaning or Repair	3.1%	27
Trash Removal	9.0%	77
Computer Repair	7.0%	60
Mobile or Cell Phone Repair	3.7%	32
None of the above / Does not apply	48.6%	417
Insulation Installation or Maintenance	2.4%	21
Interior Design	2.7%	23
Movers	2.0%	17
Mold Inspection or Removal	1.5%	13
Party Equipment Rental	0.8%	7
Pool Cleaning Service	1.3%	11
Siding Replacement	1.5%	13
Snow Removal	1.4%	12
Solar Heating or Power System Installation or Repair	1.0%	9
Stucco or Exterior Coating	0.5%	4
Tool Rental	1.6%	14
Tornado or Storm Shelter Building or Repair	1.7%	15
Water Well Drilling	0.3%	3
Waterproofing	0.9%	8

Value	Percent	Responses
Window Installation	2.9%	25
Window Tinting for Home	0.5%	4
Yard Equipment Rental	0.3%	3

94. Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.) Part 1 of 2.

Value	Percent	Responses
Air Conditioning (Buy)	5.9%	51
Window Blinds (Venetian or Mini)	6.8%	58
Emergency Preparedness Kit or Supplies	4.4%	38
Batteries (Home or Office)	31.4%	269
Candles	22.8%	196
Firewood	4.5%	39
Carpeting	8.9%	76
Flooring Tile	5.9%	51
Hardwood Flooring	4.9%	42
Rugs	13.2%	113
Clocks	5.2%	45
Closet System	4.2%	36
Curtains or Drapes	14.3%	123
Cutlery, Flatware or Silverware	5.1%	44
Fire Extinguisher	6.3%	54
Fine Art (Paintings, Pottery, Etc.)	3.6%	31
Furniture (Bedroom)	10.1%	87

Value	Percent	Responses
Furniture (Children's)	3.7%	32
Furniture (Dining Room)	5.8%	50
Furniture (Living Room)	10.5%	90
Christmas Tree	11.4%	98
Holiday Decorations	10.5%	90
Laminate Flooring	4.8%	41
Mirror	3.7%	32
Storage Boxes or Tubs	7.6%	65
Floral Arrangements	4.5%	39
Picture Frames	7.8%	67
Linens (Bathroom)	9.1%	78
Reclining Chair	6.1%	52
Indoor Flowers	7.1%	61
Linens (Dining Room or Kitchen)	4.8%	41
None of the above / Does not apply	35.2%	302
Awning	1.9%	16
Oriental Carpeting	0.7%	6
Rugs (Persian)	1.0%	9
Ductless Heat Pumps	0.5%	4
Custom Built Furniture	1.6%	14
Reconditioned Furniture	1.4%	12
Crib	1.9%	16
Furniture (Home Office)	2.3%	20
Furnace	1.0%	9
Futon	1.5%	13

Value	Percent	Responses
Glass Table	0.5%	4
Glass Railing	0.2%	2
Safe	1.9%	16
HotTub or Spa (Used)	0.8%	7
Sewing Machine	2.4%	21
Wallpaper	2.0%	17
Signs or Banners	1.3%	11
HotTub or Spa (New)	1.3%	11
Tankless Water Heater	2.3%	20

95. Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.) Part 2 of 2.

Value	Percent	Responses
Home Decor or Decorating	12.0%	103
Adjustable Mattress	5.5%	47
Innerspring Mattress	3.0%	26
Pillow Top Mattress	8.0%	69
Foam Mattress	6.5%	56
Linens (Bedroom)	17.0%	146
Memory Foam Mattress	6.4%	55
Twin Size Bed	3.1%	27
Queen Size Bed	7.5%	64
King Size Bed	9.2%	79
Water Heater	3.1%	27

Value	Percent	Responses
Smoke Alarm or Detector	5.2%	45
Remote Home Monitoring Video Camera	4.0%	34
Window Coverings	5.1%	44
Patriotic Flags	4.2%	36
Alexa for Home	3.4%	29
None of the above / Does not apply	50.9%	437
Gas Burning Freestanding Stoves	1.7%	15
Water Purification System (Drinking)	2.1%	18
Solar Water Heater	1.5%	13
Latex Mattress	0.9%	8
Gel Mattress	2.3%	20
Swimming Pool (Above Ground)	2.8%	24
Swimming Pool (In-Ground)	0.8%	7
Shutters	2.3%	20
Reclaimed Wood Furniture	1.7%	15
Sports Team Flags	1.5%	13
Smart Home Products	2.3%	20
Smart Appliances	2.9%	25
Smart Lock / Front Door	2.1%	18

96. Which of the following types of ART do you or members of your households plan to purchase in the next 12 months?

Value	Percent	Responses
Paintings	9.2%	79
Fine Art	4.8%	41
Photographs	9.0%	77
Pottery	5.0%	43
Blown Glass	4.2%	36
Stone Carvings	2.0%	17
Sculpture	2.2%	19
Artistic Wall Decor	6.6%	57
Wood Carvings	4.4%	38
Poster Art	2.8%	24
Religious Art	6.5%	56
Stained Glass	4.0%	34
Ceramics	4.9%	42
Metal Work Art	4.2%	36
Music Memorabilia	2.4%	21
Movie Memorabilia	2.1%	18
None of the above / Does not apply	72.5%	622

97. Which of the following APPLIANCES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Refrigerator	10.4%	89
Portable Dishwasher	1.6%	14
Dishwasher	8.4%	72
Freezer	6.8%	58
Range	6.5%	56
Range Hood	4.9%	42
Wall Oven	2.8%	24
Washer	8.4%	72
Dryer	8.0%	69
Blender	6.8%	58
Tea Kettle	3.3%	28
Microwave	11.0%	94
Window Air Conditioner	4.2%	36
Coffee or Espresso Machine	11.0%	94
Vacuum Cleaner	10.1%	87
None of the above / Does not apply	53.8%	462

## 98. Which of the following VEHICLE PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Aftermarket Products	4.0%	34
Battery	13.1%	112
Child Car Seat	5.2%	45
Floor Mats	9.6%	82
Lights	5.2%	45

Value	Percent	Responses
Mirror(s)	3.4%	29
Seat Covers	6.5%	56
Tires	19.8%	170
Wheels or Rims	3.3%	28
Wiper Blades	19.5%	167
None of the above / Does not apply	49.0%	420
Canopy	1.2%	10
Grill Guard	1.2%	10
Ground Effects	1.0%	9
Motorcycle Accessories	2.1%	18
Motorcycle Parts	2.0%	17
Performance Parts	1.4%	12
RV Accessories or Supplies	1.6%	14
Roof Rack (For Bike, Kayak, Etc.)	0.3%	3
Roof Rack (Luggage or Equipment Container)	0.6%	5
Running Boards	1.4%	12
Spoiler	0.7%	6
Step Bar	1.0%	9
Stereo System (Auto, Car or Truck)	2.7%	23
Tool Box	1.6%	14
Trailer Hitch	1.4%	12
Truck Bed Liner	1.6%	14
Visor	0.9%	8
Winch	0.5%	4
Window Tinting Equipment (Auto)	2.0%	17

Value	Percent	Responses
Cargo Trailer (Vehicle Hauler)	0.7%	6
Cargo Trailer (Flat)	0.9%	8
Cargo Trailer (Motorcycle)	0.7%	6
Cargo Trailer (Boat)	0.7%	6
Cargo Trailer (Box)	0.7%	6

99. Where do you or members of your household go for regular auto maintenance and service? (Check one only)

Value	Percent	Responses
Dealership	35.3%	303
National chain service center (e.g. Jiffy Lube)	14.6%	125
Private service center	22.5%	193
Friend/Family	14.2%	122
Other	13.4%	115
		Total:858

100. Which of the following VEHICLE SERVICES do you or anyone in your household currently need? (Check all that apply.)

Value	Percent	Responses
30,000 Mile Service	8.0%	69
60,000 Mile Service	6.8%	58
100,000 Mile Service	10.8%	93
Auto De tailing	9.0%	77
Auto Repair (General)	9.0%	77
Auto Warranty Work (Work Covered by Warranty)	3.1%	27

Value	Percent	Responses
Alignment	9.3%	80
Body Work	5.4%	46
Brake Replacement, Adjustment	8.2%	70
Car Wash	34.3%	294
Gas or Service Station Services	14.7%	126
Oil Change or Lube	 36.0%	309
Painting	3.0%	26
Preventative Maintenance	8.9%	76
Safety Inspection	4.1%	35
Shocks	4.3%	37
Tire Mounting or Installation	6.3%	54
Tune-Up	12.4%	106
Vehicle Air Conditioning Repair	3.0%	26
Windshield or Glass Repair	7.9%	68
Windshield or Window Tinting	4.2%	36
None of the above / Does not apply	26.9%	231
Car Rental	2.9%	25
DEQ Inspection	0.5%	4
Electrical Repair	2.0%	17
Upgrade of Car for Smartphone, Hands-Free Device, etc.	1.0%	9
Motor Repair or Replacement	1.6%	14
Motorcycle Repair	1.2%	10
Muffler	1.4%	12
RV Maintenance or Service	1.4%	12
Smog Check	0.6%	5

Value	Percent	Responses
Stereo Installation	2.3%	20
Transmission or Clutch Repair	1.0%	9
Upholstery Repair	2.9%	25
Vehicle Storage	0.7%	6
Vehicle Towing	1.2%	10

101. If you or a member of your household were to purchase an automobile in the next 12 months, where would you look to find a vehicle? (Check all that apply.)

Value	Percent	Responses
AutoTrader.com	9.4%	81
CarFax	15.3%	131
CarGurus.com	8.3%	71
CarMax.com	5.5%	47
Cars.com	6.1%	52
Craigslist Auto	9.0%	77
KBB.com	5.1%	44
Facebook Dealer Page	5.7%	49
Edmunds.com	3.3%	28
Local Dealer Site	42.2%	362
UsedCars.com	6.4%	55
Local TV Site	4.7%	40
Local Radio Site	3.3%	28
Other Local Website	8.2%	70
None of the above / Does not apply	34.7%	298
Yahoo! Autos	1.0%	9
Automotive.com	2.1%	18
Autoblog.com	0.9%	8
CarsDirect.com	0.9%	8
e Bay Motors	2.7%	23
MotorTrend.com	1.4%	12
The Car Connection	0.5%	4

102. Which of the following PERSONAL CARE PRODUCTS and SERVICES do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Per	cent	Responses
Bath and Body Products	4	16.7%	401
Beauty Products	3	37.4%	321
Cosmetics	4	13.2%	371
Babysitting		5.5%	47
Facial	1	4.2%	122
Hair Care Products	5	54.5%	468
Hair Coloring	2	.9.0%	249
Hair Cut	5	51.7%	444
Hair Removal		6.4%	55
Hair Extensions, Wigs or Weaves		7.7%	66
Manicure	2	22.1%	190
Massage Therapy	1	14.5%	124
Pedicure	2	26.6%	228
Tanning Products		3.4%	29
Tanning Bed or Spray Tan		4.3%	37
Tattoo or Piercing		5.7%	49
Spa Bed (Red Light Therapy or Hydration station)		1.5%	13
None of the above / Does not apply	1	15.6%	134

103. Which of the following ENTERTAINMENT PRODUCTS do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Books (New)	29.4%	252
Books (Used)	26.2%	225
Books (Children's)	21.2%	182
Board Games	20.2%	173
Lottery Ticket	40.9%	351
Collectibles	8.4%	72
Vinyl Records	3.8%	33
Fire Works	8.9%	76
Computer Games	10.6%	91
DVD Movies (Buy)	21.9%	188
DVD Movies (Rent)	14.2%	122
DVD Movies (Children's)	11.5%	99
Magazines	25.2%	216
TV or Movie Themed Toys	5.9%	51
Toys	19.1%	164
Video Game Console	4.5%	39
Video Console Games	9.1%	78
Handheld Console Games	3.1%	27
None of the above / Does not apply	19.9%	171
Comics	2.7%	23
Graphic Novels	2.0%	17
Handheld Game Console	2.6%	22

## 104. Which of the following SPECIAL OCCASION related PLANS, PRODUCTS and SERVICES might you or someone in your household purchase or use the services of in the next 12 months? (Check all that apply.)

Value	Perce	nt Responses
Purchase a Wedding Dress	3.4	1% 29
Hire a Musician or Band for Wedding or Special Event	3.4	5% 30
Purchase a Wedding Cake	3.4	1% 29
Hire a Caterer for Wedding or Special Event	3.8	3% 33
Use a Florist for a Wedding or Special Event	3.7	7% 32
Go on a Honeymoon	5.2	1% 44
Purchase Wedding or Special Occasion Gifts	6.3	3% 54
Hire a Photographer for Wedding or Special Event	4.1	1% 35
Host or Attend a Retirement Party	4.3	3% 37
Host or Attend a Graduation Party	10.6	5% 91
Purchase Gourmet Cupcakes	5.8	3% 50
Purchase Cake, Tart or Pastries for Special Occasion	9.4	4% 81
None of the above / Does not apply	71.7	7% 615
Purchase a Tuxedo	1.2	2% 10
RentaTuxedo	2.4	1% 21
Purchase a Bridesmaid Dress	1.9	9% 16
Rent a Hall or Event Space for Wedding or Special Event	2.9	25
Use a Wedding Planner	1.6	5% 14
Use a Party Planner	2.2	2% 19
Rent a Chauffeured Vehicle	2.2	1% 18
Hire a Videographer for Wedding or Special Event	2.3	3% 20
Host or Attend a Bar Mitzvah or Bat Mitzvah	0.5	5% 4
Host or Attend a Quinceanera Party	0.6	5% 5

105. Which of the following HOBBY & ART and CRAFT SUPPLIES might you or someone in your household purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Gems, Rocks & Minerals	4.5%	39
Ceramics and Pottery	5.2%	45
Collectables	8.7%	75
Comic Books and Related Collectables	3.0%	26
Do-It-Yourself (DIY)	25.3%	217
Games or Puzzles	20.0%	172
Beer Brewing Supplies	2.9%	25
Wine Making Supplies	1.4%	12
Jewelry Making Supplies or Beads	8.2%	70
Knitting	5.0%	43
Making Arts and Crafts	13.9%	119
Paper Crafts	5.7%	49
Quilting	7.5%	64
Scrapbooking	6.6%	57
Toy Collecting	2.6%	22
Trains, Plane & Car Model Kits	1.6%	14
None of the above / Does not apply	48.8%	419

106. Which of the following VACATION/TRAVEL PLANS might you or someone in your household plan in the next 12 months? (Check all that apply.)

Value	Percen	t Responses
Airline Flight	31.89	6 273
T rain T rip	9.69	6 82

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Value	Percent	Responses
Book Hotel Room	43.9%	377
Business Travel	5.7%	49
Buy Travel Tickets	12.5%	107
Buy Luggage	4.1%	35
Hotel or Resort Stay	25.5%	219
International Travel	6.6%	57
Take a Cruise	12.4%	106
TravelPackages	8.0%	69
Use a Travel Agent or Agency	6.3%	54
Vacation Inside Home State	18.4%	158
Vacation Outside Home State	28.3%	243
Rent a Car	14.6%	125
Book Local Lodging for Guests	4.0%	34
Stay at an RV Park	3.8%	33
Stay at a Casino	9.6%	82
Gamble at a Casino	17.7%	152
Play Bingo	7.0%	60
Does not apply	29.4%	252
Charter a Boat	1.9%	16
Chartered Fishing Trip	2.3%	20
Golf Vacation	1.7%	15
Ski Resort Stay	2.0%	17
Rent RV	1.5%	13

107. Which of the following EDUCATION/CLASSES do you or someone in your household plan to attend in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Attend College or University (Full Time)	9.1%	78
Attend College or University (Part Time)	5.2%	45
Attend Classes at Community College	5.9%	51
Online Continuing Education Courses	6.4%	55
Arts or Crafts Lessons (Adult)	5.7%	49
Cooking Lessons (Adult)	3.1%	27
Attend a Free Lecture or Seminar	9.6%	82
Attend Paid Lecture, Seminar or Special Class	3.4%	29
Dance Lessons	5.0%	43
Yoga, Pilates, or Zumba	5.5%	47
Personal Physical Training	3.1%	27
Attend a Local Workshop	5.5%	47
None of the above / Does not apply	59.7%	512
Attend Graduate School	2.8%	24
Business School	1.2%	10
Learning Center	1.0%	9
Culinary School	1.5%	13
Trade School	1.5%	13
Professional Certification or Accreditation Courses	2.6%	22
Language Lessons (Adult)	1.5%	13
Music Lessons (Adult)	2.8%	24
Sports Lessons (Adult)	1.2%	10
Real Estate Classes	2.4%	21
Child Education or Tutoring	2.4%	21

Value	Pere	cent	Responses
Music lessons (Child)		2.1%	18
Sports lessons (Child)		1.6%	14
Language Lessons (Child)		0.9%	8
Arts or Crafts Lessons (Child)		1.9%	16
Change School		0.8%	7
Attend a Religion Based School		1.7%	15

108. Which of the following ART and CRAFTING SUPPLIES do you or someone in your household plan to purchase over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Brushes	15.2%	130
Oil paints	7.5%	64
Acrylic Paints	14.8%	127
Markers	15.3%	131
Specialty Paper	7.8%	67
Fabric Craft Supplies	12.6%	108
Beads	8.3%	71
Art Pencils and Pens	14.9%	128
Scrapbooking Supplies	7.8%	67
None of the above / Does not apply	62.2%	534

109. Which of the following MUSICAL INSTRUMENTS do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Bass Guitar	2.3%	20
Clarinet	0.8%	7
Drums	3.0%	26
Flute	0.7%	6
Acoustic Guitar	3.6%	31
Electric Guitar	1.9%	16
Electric Keyboard	3.3%	28
Piano	3.6%	31
Piano (High End)	0.9%	8
Trombone	0.6%	5
Trumpet	0.7%	6
Violin	1.3%	11
None of the above / Does not apply	87.4%	750

110. Which of the following varieties of food do you and your family members plan to eat at restaurants in the NEXT 30 days? (Check all that apply.)

Value	Percent	Responses
Greek	7.8%	67
French	4.7%	40
Asian	21.0%	180
German	5.0%	43
American (New)	30.5%	262
Italian	35.9%	308
Cajun or Creole	19.1%	164
Indian	6.3%	54
Chinese	49.5%	425
American (Traditional)	64.8%	556
Thai	8.5%	73
Middle Eastern	2.8%	24
Japanese	15.0%	129
Mexican	60.8%	522
Vietnamese	3.4%	29
Southern	34.0%	292
Tex-Mex	20.7%	178
Spanish	6.4%	55
Mediterranean	7.0%	60
None of the above / Does not apply	10.0%	86

111. Which of the following types of foods do you and your family members plan to eat at restaurants in the NEXT 30 days? (Check all that apply.)

Value	Percent	Responses
Hot Dogs	21.4%	184

Value	Percent	Responses
Fish & Chips	29.5%	253
Golf Course Restaurant, Bar or Snack Bar	3.4%	29
Barbeque	42.2%	362
Deli	25.9%	222
Breakfast or Brunch	43.6%	374
Appetizers	44.4%	381
Dessert	37.1%	318
Chicken Wings	28.6%	245
Hamburgers	65.0%	558
Chicken	56.9%	488
Frozen Yogurt	15.2%	130
Tapas or Small Plates	4.0%	34
Theme Restaurants	4.7%	40
Soup	25.9%	222
Salad	47.8%	410
Pizza (Dine In)	28.3%	243
Pizza (Delivery)	18.1%	155
Steak	34.5%	296
Juice or Smoothies	14.6%	125
Sandwiches	45.2%	388
Pizza (Carry Out)	50.2%	431
Pizza (Take & Bake)	12.2%	105
Seafood	36.8%	316
Steakhouse	26.6%	228
Sushi	8.3%	71

Value	Percent	Responses
Vegetarian	4.5%	39
None of the above / Does not apply	7.3%	63
Live or Raw food	2.9%	25
Vegan	1.9%	16
Pho	1.9%	16

112. Which of the following menu trends are important to you and family members when deciding on where to eat out? (Check all that apply.)

Value	Percent	Responses
Locally Sourced Meats and Seafood	15.3%	131
Locally Grown Produce	23.7%	203
Healthful Children's Dining	8.2%	70
Environmental Sustainability	12.8%	110
New Cuts of Meat (i.e. Denver Steak, Pork Flat Iron)	4.4%	38
Hyper-Local Sourcing	1.4%	12
Gluten Free Cuisine	6.5%	56
Sustainable Seafood	6.8%	58
Raw or Live Food Options	2.6%	22
Specialty Appetizers	11.7%	100
Specialty Salads	15.6%	134
Specialty Soups	9.9%	85
Specialty Desserts	13.4%	115
None of the above / Does not apply	51.7%	444

113. Which of the following do you and family members seek out when dining? (Check all that apply.)

Value	Percent	Responses
Patio or Outdoor Dining	14.7%	126
Non-Smoking Environment	40.9%	351
Child Friendly	24.0%	206
Serve Alcohol	13.1%	112
Pool Tables	3.5%	30
Locally Brewed Beer	4.8%	41
Live Music	10.1%	87
Bar	11.7%	100
Large Craft Beer Selection	3.5%	30
Large Wine Selection	4.4%	38
Hand Crafted Cocktails	3.5%	30
Farm to Table Dining	15.6%	134
Senior Discounts	35.0%	300
None of the above / Does not apply	22.7%	195

114. When out at a restaurant, bar, pub or club, which of the following drinks do you and the members of your party typically order? (Check all that apply.)

Value	Percent	Responses
Craft Beer	14.7%	126
Foreign Beer	4.5%	39
Red Wine	15.3%	131
White Wine	14.0%	120
Dessert Wine	4.9%	42
Mixed Drinks	23.5%	202
Hand Crafted Cocktails	7.9%	68
Beer Cocktails	6.3%	54
"Top Shelf" Spirits	7.0%	60
Champagne	4.7%	40
Champagne Cocktails	3.1%	27
Energy Drink based Mixed Drinks	2.1%	18
Premium Tequila	4.1%	35
Alcoholic Cider	1.5%	13
Locally Distilled Spirits	2.3%	20
None of the above / Does not apply	55.8%	479

115. Which of the following Real Estate PURCHASING Plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Home in Senior Housing Community	0.5%	4
Purchase Commercial or Business Property	0.8%	7
Purchase Condominium or Townhouse	0.8%	7
Purchase Manufactured or Modular Home	2.6%	22
Purchase Investment Property	2.3%	20
Purchase Personal Residence	5.8%	50
Purchase Custom Built Home	2.4%	21
Purchase Residential Real Estate at an Auction	1.3%	11
Purchase Land or Agricultural Property	2.0%	17
Purchase Vacation Property	1.4%	12
Purchase Other	2.1%	18
None of the above / Does not apply	85.0%	729

116. Which of the following Real Estate SELLING Plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Sell Home in Senior Housing Community	0.6%	5
Sell Personal Residence	5.5%	47
Sell Vacation Property	0.9%	8
Sell Condominium or Townhouse	0.9%	8
Sell Investment Property	2.4%	21
Sell Land or Agricultural Property	2.1%	18
Sell Commercial or Business Property	1.3%	11
Sell Manufactured or Modular Home	1.2%	10
Plan to Sell Home in Master-Planned Community	0.8%	7
Sell Other	1.4%	12
None of the above / Does not apply	88.5%	759

## 117. Since you answered "Purchase Personal Residence", what type of residence are you considering for purchase? (Check all that apply)

Value	Percent	Responses
New home in master planned community; new development	12.0%	6
New home, but outside of development	20.0%	10
New home that I will have contractor build	22.0%	11
Existing home less than 10 years old	60.0%	30
Existing home more than 10 years old	44.0%	22
Other	8.0%	4

118. Which of the following real estate rental plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Rent New Apartment	3.6%	31
Rent House (Residence)	7.7%	66
Rent Manufactured or Modular Home	1.9%	16
Rent or Lease Commercial Property	0.8%	7
Rent Agricultural Land	0.5%	4
Rent Subsidized Housing	2.1%	18
Rent Condo/Townhouse	3.0%	26
Rent Section 8 Housing	3.6%	31
None of the above / Does not apply	84.0%	721

119. Which of the following real estate plans apply to you or your household in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Use a Realtor to Sell Real Estate	4.0%	34
Use a Realtor to Buy Real Estate	3.1%	27
Use a Realtor to Buy and Sell Real Estate	3.3%	28
Plan to Sell Property Myself	4.7%	40
Use a Real Estate Broker	2.1%	18
None of the above / Does not apply	87.2%	748

120. Which of the following types of REAL ESTATE LOANS do you or anyone in your household plan to apply for in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Home Loan	5.1%	44
Home Remodel or Renovation Loan	3.7%	32
Business Construction Loan	1.6%	14
Home Construction Loan	2.6%	22
Equity Loan	3.4%	29
Land Loan	1.4%	12
Reverse Mortgage	0.3%	3
Real Estate Loan for existing home	1.7%	15
Refinance Home	1.9%	16
None of the above / Does not apply	86.0%	738

121. If you or a member of your household were to purchase a new home in the next 12 months, which of the following NATIONAL sources would you use to for your local home search? (Check all that apply.)

Value	Percent	Responses
Craigslist Homes	6.2%	53
Facebook	10.5%	90
Google	9.7%	83
Auction.com	4.7%	40
Homes & Land	4.7%	40
Homes.com	5.5%	47
HomeFinder	8.2%	70
MLS.com	7.3%	63
National Real Estate Co. Site	2.2%	19
Local MLS Site	12.5%	107
RealEstate.com	8.4%	72
Realtor.com	24.1%	207
Realty.com	5.5%	47
Redfin	0.7%	6
Trulia	9.2%	79
Zillow	28.7%	246
ZipRealty.com	1.3%	11
None of the above / Does not apply	44.8%	384

122. If you or a member of your household were to rent a residence in the next 12 months, which of the following NATIONAL sources would you use to for your local rental search? (Check all that apply.)

Value	Percent	Responses
Apartments.com	10.3%	88
Apartmentguide.com	6.9%	59
Craigslist	11.1%	95
Forrent.com	2.1%	18
Home Finder.com	7.8%	67
Hotpads.com	1.5%	13
Rent.com	7.8%	67
Sublet.com	0.6%	5
Trulia	8.0%	69
Zillow	21.8%	187
None of the above / Does not apply	58.2%	499

123. If you or a member of your household were to buy real estate in the local area in the next 12 months, do you know a firm or realtor to call?

Value	Percent	Responses
Yes, have a firm or realtor	63.3%	543
No, don't know who to call	36.7%	315

Total:858

124. If you or a member of your household were to sell real estate in the local area in the next 12 months, do you know a firm or realtor to call?

Value	Percent	Responses
Yes, have a firm or realtor	63.4%	544
No, don't know who to call	36.6%	314

Total:858

125. Which of the following ALCOHOL and TOBACCO purchasing plans do you or members of your household have in the next 60 days? (Check all that apply.)

Value	Percent	Responses
Imported Beer	4.8%	41
Craft Beer	10.5%	90
Champagne	7.0%	60
Premium Hard Alcohol or Spirits	6.2%	53
White Wine	15.9%	136
Red Wine	17.8%	153
Cigars	4.5%	39
Major Brand Cigarettes	8.5%	73
Vaping Accessories	3.3%	28
Smokeless Tobacco	4.5%	39
Discount Cigarettes	11.8%	101
Discount Hard Alcohol or Spirits	7.2%	62
Domestic Beer	17.4%	149
None of the above / Does not apply	47.2%	405
Recreational Marijuana	2.0%	17
Marijuana Accessories	2.8%	24
Vaping Kit	2.1%	18
Roll Your Own Cigarette Supplies	2.7%	23
E-Liquids / Vape Juice	2.9%	25
Pipe Tobacco	1.7%	15
Electronic Cigarette Supplies	2.6%	22
Hookah Accessories	0.8%	7
Hookah	0.8%	7
Alcoholic Cider	2.9%	25

126. We noticed that you have selected one or more marijuana related responses throughout the survey, could you please let us know what products from the list below that you are interested in purchasing within the next 12 months? (Check all that apply)

Value	Percent	Responses
Cannabis Dry Flower/Bud	32.3%	10
Cannabis Edibles	41.9%	13
Cannabis Tinctures	22.6%	7
Cannabis Vaporizers	25.8%	8
Cannabis Cleaning Tools or Supplies	19.4%	6
Cannabis Concentrates	35.5%	11
Cannabis Pre-Rolls	19.4%	6
Organic Cannabis Products	38.7%	12
Cannabis Oil	51.6%	16
Cannabis Beauty & Skin Care Products	38.7%	12
Cannabis Beverages	25.8%	8
Cannabis Chocolates	38.7%	12
Medical Cannabis	61.3%	19
CBD Cannabis	41.9%	13
None of the above / Does not apply	9.7%	3

127. Which of the following GROCERY and SNACK items do you or the members of your household plan to purchase in the next 30 days? (Check all that apply.)

Value	P	ercent	Responses
Bulk or Discounted Food Items		22.4%	192
Specialty Teas		11.9%	102
Specialty Coffee		21.6%	185
Gourmet Deli Counter Items		14.0%	120

Value	Percent	Responses
Cookies	50.3%	432
Snack Cakes	31.4%	269
Potato Chips	57.8%	496
Soft Drinks	49.7%	426
Energy Drinks	11.0%	94
Energy Bars	12.2%	105
Noodle Bowls	12.2%	105
Cupcakes	19.6%	168
Birthday Cake	22.0%	189
Beef Jerky or Meat Sticks	17.5%	150
Bottled Water	55.9%	480
Candy	45.9%	394
Fruit	68.1%	584
Nuts	40.8%	350
Chocolates	46.0%	395
lce cream	53.4%	458
Cheese	75.1%	644
Artisan Bread	11.4%	98
Artisan Meats	3.5%	30
Sports Drinks	12.7%	109
Basic Condiments	31.7%	272
Canned Sauces	32.8%	281
Cereal	62.5%	536
Milk	74.9%	643
Chicken	76.1%	653

Value	Percent	Responses
Pork	49.1%	421
Beef	61.3%	526
Game Meats	5.4%	46
Fish	47.8%	410
Pasta	55.1%	473
Snack Mixes	17.1%	147
Vegetables	66.8%	573
Olive Oil	45.1%	387
Balsamic Vinegar	14.3%	123
Frozen Entrees	40.9%	351
Eggs	79.6%	683
Locally Raised Beef, Pork, Poultry	14.5%	124
Locally Grown Fruit and Vegetables	38.1%	327
Locally Produced Honey	18.3%	157
Organic Food	12.1%	104
Pickled Vegetables	15.7%	135
Artisan Cheese	10.1%	87
Alternative "Meat" Products	7.1%	61
Nut Butter	13.8%	118
Sausage	50.7%	435
Donuts	28.2%	242
Pastries	22.8%	196
None of the above / Does not apply	3.5%	30
Artisan Condiments	2.6%	22
Caviar	1.0%	9

128. What is most important to you when deciding on what Grocery store to shop at? (Check all that apply)

Value	Percent	Responses
Convenience	67.4%	578
Better Prices	78.7%	675
Variety	36.8%	316
Quality of Selection	47.6%	408
Quality of Produce	56.4%	484
Healthy Options	28.3%	243
Speed of Check Out	30.9%	265
Size of Store	13.6%	117
Number of Checkouts	25.1%	215
Cleanliness of Store	61.7%	529
Parking	34.1%	293
Help with Bagging/Packing	20.7%	178
Loyalty Tokens/Stamps	6.3%	54
Home Delivery	2.8%	24
None of the above / Does not apply	5.0%	43

129. Why do you shop locally rather than make purchases online? (Check all that apply)

Value	Percent	Responses
See, touch, feel and try out items	66.3%	569
Take items home immediately	57.7%	495
Return items more easily	36.1%	310
Enjoy the in-store experience	37.5%	322
Can ask questions to store associates	39.9%	342
To support local businesses	51.3%	440
More secure than online purcase	18.8%	161
Better prices	28.4%	244
Quality of service	28.3%	243
Better Selection	24.7%	212
Local flavor or uniqueness	16.7%	143
None of the above / Does not apply	7.7%	66

130. Which of the following do you or the members of your household plan to do in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Attend Religious or Spiritual Services	50.1%	430
Donate to a Charity	38.2%	328
Donate to a Church	46.2%	396
Donate to Political Party or Government Representative	5.6%	48
Join a New Church	5.8%	50
Volunteer at Church	24.6%	211
Volunteer for Nonprofit Group	13.3%	114
Have a Baby	3.0%	26
Get Married	3.6%	31
Retire	3.4%	29
Vote in Upcoming Local Elections	36.5%	313
Vote in Upcoming State or National Elections	36.6%	314
Purchase Season Tickets for Performing Arts	4.2%	36
Attend a Holiday Themed Performance	21.7%	186
Community Activity	26.5%	227
Support an Organization	10.7%	92
Join an Organization	3.7%	32
Make a Donation	27.5%	236
Register to Vote	5.1%	44
None of the above / Does not apply	15.3%	131
Donate Vehicle	0.7%	6
Look into Private Schooling for Children	1.5%	13

131. Which of the following types of events are you likely to attend in the next 12 months? (Check all that apply)

Value	Percent	Responses
Sporting Event	26.3%	226
Community Event	47.8%	410
Festival	41.1%	353
Live Performance	29.0%	249
Fundraising Event	19.9%	171
Seminar	8.6%	74
School Event	33.8%	290
Corporate Event	5.9%	51
Trade Show	8.7%	75
Conference	13.3%	114
Networking Event	5.9%	51
Radio Station Sponsored Event	7.3%	63
Television Station Sponsored Event	4.2%	36
Newspaper Sponsored Event	7.6%	65
None of the above / Does not apply	21.3%	183

132. Which of the following activities do you or members of your household plan to participate in over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Participate in Organized Athletics	4.8%	41
Use a Zip Line	6.4%	55
Go Camping	15.4%	132
Go Mountain Biking	2.2%	19
Go Touring on a Bicycle	3.5%	30
Go to a Community or City Swimming Pool	9.3%	80
Take a Guided Backpacking or Hiking Trip	3.0%	26
Attend a Horse Race	5.8%	50
Attend a Car, Truck or Motorsport Race	6.6%	57
Participate in City or Municipal Sponsored Programs	8.2%	70
Join or Change Health or Fitness Club	10.0%	86
None of the above / Does not apply	59.2%	508

# 133. In the last 30 days, which of the following have your or a member of your household viewed or used? (Check all that apply for each row.)

Value	Percent	Responses
Local Business Website	19.5%	167
Local Business Blog	4.3%	37
Local Business Email	7.6%	65
CitySearch	3.6%	31
Snapchat	13.4%	115
Instagram	22.8%	196
Cinema Ads	9.2%	79
Facebook Business Page	21.4%	184
Reviews on Yelp! or Google+	6.6%	57

Value	Percent	Responses
YouTube Promo Video	15.0%	129
Local Business Text Message	4.1%	35
Pandora	16.7%	143
Online Yellow Pages	9.1%	78
Google Search	60.7%	521
eBay	37.3%	320
Spotify	5.7%	49
Pinterest	31.6%	271
Google+Local	9.9%	85
Clicked on Google Sponsored Ad	16.1%	138
LinkedIn	13.6%	117
Craigslist	20.6%	177
Bing	12.5%	107
Twitter	13.2%	113
Amazon	69.8%	599
None of the above / Does not apply	6.8%	58
Digital Billboard	1.5%	13
Angie's List	2.6%	22
Xing	0.7%	6

### 134. Are you aware of posts on Facebook that are sponsored by businesses?

Value	Percent	Responses
Yes	75.4%	647
No	24.6%	211

135. Have you ever responded to or clicked on a Facebook post that was sponsored by a business?

Value	Percent	Responses
Yes	54.9%	471
No	45.1%	387
		Total: 858

136. Do you or any members of your household subscribe to a business email?

Value	Percent	Responses
Yes	31.2%	268
No	68.8%	590
		Total:858

137. Which of the following business categories would you do a Google search to find a business to shop or use if you were planning to buy? (Check all that apply)

Value	Percent	Responses
Apparel and Accessories	51.9%	445
Arts and Entertainment	22.8%	196
Automotive - (General)	20.7%	178
Automotive - (New Vehicle Dealership)	12.1%	104
Automotive - (Used Vehicle Dealership)	14.7%	126
Automotive - (Auto Parts store)	13.3%	114
Automotive - (Auto Repair business)	6.4%	55
Automotive - (Auto Body shop)	4.9%	42
Tire Business	15.5%	133
Beauty and Spa Related Businesses	15.4%	132

Value	Percent	Responses
Child Related Businesses	6.3%	54
Community and State Services	16.1%	138
Education	14.0%	120
Employment Related Businesses	12.7%	109
Event Planning and Services	7.0%	60
Family Activity Related Businesses	11.0%	94
Farm Equipment and Agriculture Businesses	4.1%	35
Financial Services	8.7%	75
Fitness Businesses or Providers	4.7%	40
General Retail	32.4%	278
Grocery / Market	28.8%	247
Home and Garden Related Businesses	17.6%	151
Building Supply/Lumber Business	10.8%	93
Home Service Businesses	8.4%	72
Home Service Contractors	6.3%	54
Hotel and Travel Related Businesses	23.2%	199
Local Services	20.3%	174
Medical Related Businesses - (General)	16.1%	138
Medical Related Businesses - (Chiropractor)	3.8%	33
Medical Related Businesses - (Dentist)	8.5%	73
Medical Related Businesses - (Hospital)	7.1%	61
Nightlife Related Businesses	4.3%	37
Pet/Animal	20.7%	178
Professional Services	11.1%	95
Real Estate Service Businesses	6.4%	55

Value	Percent	Responses
Recreation Related Businesses	5.0%	43
Restaurant / Bar / Lounge	23.2%	199
Senior Related Businesses	8.2%	70
Specialty Food and Drink	10.4%	89
General Retail - Children's Clothing Store	9.3%	80
General Retail - Clothing Accessory Store	14.3%	123
General Retail - Computer Store	8.5%	73
General Retail - Farming and Agriculture Business	3.6%	31
General Retail - Furniture Store	13.3%	114
General Retail - Hardware Store	9.8%	84
General Retail - Home Entertainment Store	6.2%	53
General Retail - Jewelry Store	6.6%	57
General Retail - Major Appliance Store	9.4%	81
General Retail - Men's Clothing Store	12.4%	106
General Retail - Mobile Phone Store	8.7%	75
General Retail - Shoe Store	16.2%	139
General Retail - Women's Clothing Store	24.2%	208
None of the above / Does not apply	16.7%	143
Motorsport Businesses	1.3%	11

#### 138. Are you considering a change or new employment in the next 12 months?

Value	Percent	Responses
Yes	20.5%	176
No	79.5%	682

139. Which of the following employment related activities do you or the members of your household plan to do over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Get a New Full Time Job	17.4%	149
Get a New Part Time Job	11.7%	100
Get a Temporary or Seasonal Job	5.7%	49
Use an Employment or Temporary Employment Agency	4.1%	35
Use a Career Counselor	0.9%	8
Get a Second (or Third) Job	3.6%	31
Get First Job after High School	1.3%	11
Get First Job after College	1.4%	12
None of the above / Does not apply	69.1%	593

140. If you are looking to find a new job, get a second job, etc. in the next 12 months, what are the primary fields you will be looking at employment in? (Check all that apply.)

Value	Percent	Responses
Retail	5.4%	46
Admin & Clerical	12.1%	104
Warehouse	3.4%	29
Accounting	4.2%	36
Hotel - Hospitality	4.5%	39
Health Care	8.7%	75
Grocery	4.9%	42
Banking & Finance	3.3%	28
Customer Service	11.3%	97
Child Care	4.5%	39

Value	Percent	Responses
Management	4.8%	41
Education	5.7%	49
NonProfit	3.1%	27
Government	4.3%	37
Restaurant - Food Services	3.7%	32
Executive Level	3.0%	26
Sales & Marketing	3.3%	28
None of the above / Does not apply	60.1%	516
Agriculture	1.4%	12
Automotive	1.5%	13
Construction	2.0%	17
Manufacturing	2.2%	19
Entry Level (New Graduate)	1.4%	12
Real Estate	1.4%	12
Insurance	0.8%	7
Legal	1.4%	12
Media	1.6%	14
Installation - Maintenance - Repair	1.0%	9
Engineering	1.2%	10
Information Technology	2.0%	17
Skilled Labor - Trades	2.1%	18
Transportation	2.7%	23

141. If you were to look for a new job in the next 12 months, where would you go look to find local job listings? (Check all that apply.)

Value	Percent	Responses
Local Business Site	27.5%	236
Local Agency Site	16.2%	139
Craigslist	8.3%	71
Facebook	12.8%	110
Indeed.com	25.2%	216
LinkedIn	10.0%	86
Monster.com	9.9%	85
CareerBuilder	9.2%	79
GlassDoor	4.9%	42
SimplyHired.com	4.0%	34
AOL Jobs	2.2%	19
SnagAJob.com	4.8%	41
Dice.com	0.8%	7
USAjobs.gov	9.1%	78
USAjobs.org	6.1%	52
ZipRecruiter	5.9%	51
JobDiagnosis	1.3%	11
TheLadders	1.0%	9
None of the above / Does not apply	45.3%	389

142. Have you or the members of your household purchased something from any of the following sources in the past 90 days? (Check all that apply.)

Value	Percent	Responses
Coupon book	20.4%	175
Yellow Pages directory	4.5%	39
Direct mail flyer	13.1%	112
Deal program/offer	6.3%	54
Facebook business page offer	9.3%	80
Billboard advertising	4.1%	35
None of the above / Does not apply	66.0%	566

143. Which of the following apply to the members of your household with regards to local online deals: (Check all that apply.)

Value	Percent	Responses
Subscribe to local online deals provider (like Groupon)	15.6%	134
Purchased an online deal to a local business in the past 3 months	11.2%	96
None of the above / Does not apply	78.7%	675

## 144. Which of the following best describe what you typically do with direct mail/advertisements you receive in the mail at your home or PO Box?

Value	Percent	Responses
Read ads and keep them - using three or more	11.8%	101
Read ads and keep them - using one or two	40.0%	343
Read ads and keep them - without using any	5.2%	45
Read ads but throw away without using any	16.8%	144
Throw ads away unread	14.0%	120
Do not receive direct mail or advertisements at home or PO Box	12.2%	105

Total:858

145. Which of the following are your primary media influence when deciding how to vote in local, county or state elections? (Check one each row)

	Local radio	Local TV	Local newspaper or print publication	mail	Candidate website	Other	Not applicable	Responses
Local election Count Row %	47 5.5%	181 21.1%	362 42.2%	26 3.0%	44 5.1%	112 13.1%	86 10.0%	858
County election Count Row %	49 5.7%	178 20.7%	351 40.9%	33 3.8%	40 4.7%	114 13.3%	93 10.8%	858
State election Count Row %	34 4.0%	255 29.7%	274 31.9%	27 3.1%	62 7.2%	120 14.0%	86 10.0%	858
<b>Total</b> Total Responses								858

#### 146. Did you vote in the last local / county / state election?

Value	Percent	Responses
Yes	85.8%	736
No	14.2%	122

Total:858

#### 147. Did you vote in the last presidential election?

Value	Percent	Responses
Yes	88.8%	762
No	11.2%	96

Total:858

148. Which of the following AUTOMOTIVE and MOTORSPORT business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
New Vehicle Dealership	4.9%	42
Used Vehicle Dealership	5.7%	49
New and Used Vehicle Dealership	7.9%	68
Automotive Service	9.9%	85
Tire Store	11.0%	94
Auto Parts Store	15.2%	130
Recreation Vehicle (RV) Dealership	1.2%	10
RV or Camper Service	2.0%	17
BoatDealer	1.5%	13
BoatService	0.9%	8
Motorcycle Dealer	1.3%	11
Motorcycle Repair Shop	0.7%	6
None of the above / Does not apply	66.1%	567

149. Which of the following PROFESSIONAL SERVICE business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Accountant or CPA	3.1%	27
Legal Firm or Attorney	2.3%	20
Insurance Agency	7.8%	67
Tax Advisor	2.9%	25
Telecommunications Provider	3.0%	26
Internet Service Provider	7.8%	67
None of the above / Does not apply	80.8%	693

150. Which of the following MEDICAL SERVICE business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Alzheimer's or Memory Care Facility	1.3%	11
Hearing Aid Center	1.4%	12
Cardiologist	4.3%	37
Chiropractor	3.1%	27
Dentist	14.3%	123
Dermatologist	4.2%	36
Hospital	5.9%	51
Mental Health Provider	2.3%	20
Optometrist	3.5%	30
Pediatrician	1.6%	14
General Practitioner	7.9%	68
Rehabilitation Clinic	0.8%	7
Urgent Care Clinic	4.1%	35
Surgical Specialist	2.6%	22
Weight Loss Service	3.6%	31
None of the above / Does not apply	70.5%	605

151. Which of the following HOME RELATED SERVICE CONTRACTORS have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Carpet Cleaning Service	3.1%	27
Electrician	3.4%	29
Handyman	5.5%	47
Heating & Air Conditioning Service	3.3%	28
Remodeling Contractor	1.9%	16
General Contractor	3.1%	27
Landscaper	2.0%	17
New Home Builder	1.4%	12
Painting Contractor	1.3%	11
Plumber or Plumbing Contractor	3.4%	29
Roofing Contractor	2.1%	18
None of the above / Does not apply	83.9%	720

## 152. Which of the following REAL ESTATE SERVICES have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Apartment Rental Agency	3.1%	27
Home Inspector	1.7%	15
Mortgage Broker	1.4%	12
Property Manager	2.3%	20
Realtor	6.6%	57
None of the above / Does not apply	88.3%	758

153. Which of the following FINANCIAL SERVICES have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Real Estate Loan Provider	1.9%	16
Automotive Loan Provider	2.1%	18
Financial Advisor	2.9%	25
Bank	15.3%	131
Credit Union	7.6%	65
None of the above / Does not apply	77.9%	668

154. Which of the following types of RESTAURANTS have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Buffet Restaurant	19.1%	164
Ethnic Restaurant	6.2%	53
Family Style Restaurant	21.8%	187
Fast Food Restaurant	18.4%	158
Fine Dining Restaurant	11.8%	101
Pizza Restaurant	22.8%	196
Restaurant with Bar or Lounge	7.2%	62
None of the above / Does not apply	52.3%	449

155. Which of the following RETAIL BUSINESS categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Building Supply-Lumber Yard	9.7%	83
Clothing Accessory Store	10.1%	87
Major Appliance Store	6.1%	52
Computer Store	5.5%	47
Farming and Agriculture Business	3.0%	26
Furniture Store	10.5%	90
Grocery Store	18.3%	157
Hardware Store	7.2%	62
Home Entertainment Store	2.6%	22
Jewelry Store	5.1%	44
Mobile Phone Store	3.7%	32
Shoe Store	12.5%	107
Specialty Food Business	2.2%	19
Women's Clothing Store	19.8%	170
Men's Clothing Store	6.9%	59
Children's Clothing Store	8.9%	76
None of the above / Does not apply	52.6%	451

156. Which of the following GENERAL BUSINESS categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Any Beauty Related Business	7.2%	62
Any Child Related Business	4.3%	37
Any Event Planning Business	2.1%	18
Any Education Business	4.8%	41
Any Fitness Business	3.5%	30
Any Pet Related Business	9.1%	78
Any Senior Related Business	6.1%	52
None of the above / Does not apply	76.1%	653

157. Are you or anyone in your household a business owner or do you help make purchasing decisions at your place of employment?

Value	Percent	Responses
Yes	18.9%	162
No	49.8%	427
Does not apply	31.4%	269
		Total:858

158. Which of the following categories does your business fall into?

Value	Percent	Responses
Apparel and Accessories	6.2%	10
Automotive	3.7%	6
Child Related Businesses	4.3%	7
Education	7.4%	12
Financial Services	3.1%	5
Health and Medical	4.9%	8
Home Service Businesses	4.9%	8
Local Services	4.3%	7
Pet/Animal	4.3%	7
Real Estate	11.1%	18
Other	34.6%	56
Arts and Entertainment	1.2%	2
Beauty and Spa	1.9%	3
General Retail	0.6%	1
Grocery and Specialty Food/Drink	1.2%	2
Home and Garden	2.5%	4
Hotel and Travel	0.6%	1
Nightlife	0.6%	1
Pizza Restaurant Types	0.6%	1
Recreation	0.6%	1
Restaurant / Bar / Lounge	1.2%	2

Total: 162

159. Which of the following BUSINESS PRODUCTS do you/your household, or does your company, plan to purchase or lease in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Cards, Letterhead, etc.	35.8%	58
Computer Hardware	11.7%	19
Office Copier	6.8%	11
Business Logo Apparel	18.5%	30
Networking Hardware or Software	6.8%	11
Office Furniture, Fixtures or Interiors	9.3%	15
Office Cleaning Supplies	18.5%	30
Office Supplies	36.4%	59
Office Printer	7.4%	12
Promotional Items	10.5%	17
Security System	3.7%	6
Telephone Systems	5.6%	9
Uniforms or Work Clothing	9.3%	15
None of the above / Does not apply	32.7%	53

160. Which of the following BUSINESS SERVICES do you/your household, or does your company, plan to GET NEW or CHANGE PROVIDER in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Accounting or CPA	9.3%	15
Business Advertising	8.6%	14
Business Financial Consulting	3.7%	6
Business Bottled Water Delivery	4.3%	7
Business Cellular Phone Service	3.1%	5
Business Employment Agency	3.1%	5

Value	Percent	Responses
Business Internet Services	6.2%	10
Business Internet Service Provider	4.3%	7
Business Legal Services or Attorney	3.7%	6
Business Marketing Services	3.7%	6
Business Printing Services	3.7%	6
Business Recruitment	3.7%	6
Business General Broadcast Media Service	3.7%	6
None of the above / Does not apply	70.4%	114
Business Advisory Services	2.5%	4
Business Computer Consulting	2.5%	4
Business Construction Contractor	1.9%	3
Business Meetings or Conventions	1.9%	3
Business Moving or Storage	1.9%	3
Business Payroll Services	1.9%	3
Business Realty Services	2.5%	4
Business Security Services	0.6%	1
Business Sign Company Services	1.9%	3
Business Shuttle or Limo Services	0.6%	1
Business Staffing or Temp Services	1.9%	3
Business Travel Agency	0.6%	1
Business Radio Media Service	1.2%	2

161. Which of the following business real estate plans does your company have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Rent New Office	2.5%	4
Buy New Office	4.3%	7
Add New Locations	4.3%	7
Renovate Existing Facilities	9.3%	15
Construct New Facilities	5.6%	9
Buy or Rent Industrial Space	2.5%	4
Buy or Rent Warehouse space	1.9%	3
Install New Commercial Carpeting	2.5%	4
None of the above / Does not apply	82.7%	134

162. Which of the following business automotive purchasing plans does your company have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase New Business Automobiles	3.1%	5
Purchase Used Business Automobiles	1.9%	3
Purchase New Business Trucks	3.1%	5
Purchase Used Business Trucks	1.9%	3
Lease New Business Automobiles	4.9%	8
Lease New Business Trucks	2.5%	4
Purchase New Business Delivery Vehicles	1.9%	3
Purchase New Heavy Duty or Commercial Business Trucks	0.6%	1
Purchase Used Heavy Duty or Commercial Business Trucks	1.9%	3
None of the above / Does not apply	87.7%	142

163. Which of the following employee benefit and insurance programs does your company plan to start or change in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Insurance	4.3%	7
Business Health Insurance	6.8%	11
Business Dental Insurance	5.6%	9
Business 401K or Retirement Program	4.3%	7
Business "Key Man" Insurance	2.5%	4
Business Property Insurance	2.5%	4
Business Commercial Insurance	4.3%	7
None of the above / Does not apply	87.0%	141

164. What forms of advertising do you find most successful for your business? (Check all that apply.)

Value	Percent	Responses
Local Newspaper	37.0%	60
Local Newspaper Site	13.0%	21
Local Radio	17.3%	28
Local Television	9.9%	16
Local Free or Alternative publication	8.6%	14
Other Print Publications	6.8%	11
Facebook	32.7%	53
Other Social Media	12.3%	20
Search Engine Optimization (SEO, SEM)	6.8%	11
Word of Mouth or Referrals	44.4%	72
Billboards	11.1%	18
Direct Mail	11.7%	19
Coupons or "Deal of the Day"	10.5%	17
Fliers or Door Hangers	6.8%	11
Sign "Spinners"	3.1%	5
Yellow Pages	6.2%	10
Banner Ads	13.6%	22
Online Advertising	17.3%	28
None of the above / Does not apply	11.7%	19
Twitter	2.5%	4
Telemarketing	1.2%	2
Retargeting Web Ads	1.2%	2

165. Which of the following do you invest in to drive your business? (Check all that apply)

Value	Percent	Responses
Have an ongoing digital marketing campaign	4.3%	7
Use social media for promoting business	19.1%	31
Website optimized for mobile (responsive)	9.3%	15
Ongoing search optimization (SEO, SEM)	6.8%	11
Banner ads	7.4%	12
Cost-per-click ads (CPC, PPC)	3.1%	5
Cost-per-mille ads (CPM)	1.2%	2
Programmatic ads	0.6%	1
Retargeting ads	0.6%	1
Video ads	3.1%	5
Google ads (Adwords)	10.5%	17
Facebook ads	22.2%	36
Sponsored content	1.2%	2
Email advertising	9.3%	15
Site analytics	2.5%	4
Use a Digital Agency	1.2%	2
Digital ads through newspaper	5.6%	9
None of the above/Does not apply	53.1%	86

166. Which of the following are you interested in doing in the next 12 months to drive your business? (Check all that apply)

Value	Percent	Responses
Have an ongoing digital marketing campaign	5.6%	9
Use social media for promoting business	17.3%	28
Website optimized for mobile (responsive)	6.8%	11
Ongoing search optimization (SEO, SEM)	6.2%	10
Banner ads	9.9%	16
Cost-per-click ads (CPC, PPC)	4.9%	8
Cost-per-mille ads (CPM)	2.5%	4
Programmatic ads	1.2%	2
Retargeting ads	2.5%	4
Video ads	4.9%	8
Google ads (Adwords)	9.3%	15
Facebook ads	18.5%	30
Sponsored content	3.1%	5
Email advertising	14.2%	23
Site analytics	3.1%	5
Use a Digital Agency	1.9%	3
Digital ads through newspaper	9.3%	15
None of the above/Does not apply	54.9%	89

167. Would you like help in putting together a comprehensive advertising plan for your business?

Value	Percent	Responses
Yes	7.5%	12
No	81.3%	130
Don't know	11.3%	18
		Total: 160

168. Including groceries, approximately what percent of your household shopping dollars are spent out of your local area? (This includes online purchases)

Value	Percent	Responses
0%	5.7%	49
1% - 25%	36.5%	313
26% - 50%	21.0%	180
51% - 75%	17.9%	154
76% - 100%	18.9%	162
		Total:858
Average	40%	

169. Which age brackets do you fall into?

Value	Percent	Responses
18 - 19	0.6%	5
20 - 24	1.6%	14
25 - 30	3.8%	33
31 - 34	3.1%	27
35 - 40	6.2%	53
41 - 45	5.9%	51
46 - 49	6.4%	55
50 - 54	10.3%	88
55 - 60	19.9%	171
61 - 69	26.5%	227
70 or older	15.6%	134
		Total:858

Average

56

171. What type of area do you live in? (check one only)

Value	Percent	Responses
Metro / Urban	6.5%	56
Small/Mid-Size Town	45.5%	390
Suburban	8.3%	71
Rural	35.4%	304
Vacation community	1.2%	10
Other	3.1%	27

Total:858

## 172. What is the highest level of education attained by any member of your household?

Value	Percent	Responses
Grade School (8th Grade or Less)	0.6%	5
Some High School (Not Graduate)	2.9%	25
High School Graduate (12th grade)	17.6%	151
Vocational or Technical Training	6.2%	53
Some College	27.0%	232
College Graduate	27.0%	232
Some Post-Graduate Study (No Advanced Degree)	3.3%	28
Post-Graduate Degree	15.4%	132
		Total:858

173. Approximately, what was your total household income before taxes in the past year?

Value	Percent	Responses
Under \$20,000	21.1%	178
\$20,000 - \$24,999	10.7%	90
\$25,000 - \$29,999	7.0%	59
\$30,000 - \$34,999	7.2%	61
\$35,000 - \$39,999	4.9%	41
\$40,000 - \$44,999	5.3%	45
\$45,000 - \$49,999	6.6%	56
\$50,000 - \$74,999	14.7%	124
\$75,000 - \$99,999	9.8%	83
\$100,000 - \$124,999	5.9%	50
\$125,000 - \$149,999	2.5%	21
\$150,000 - \$200,000	2.6%	22
Over \$200,000	1.5%	13
Average	\$5	<b>Total: 843</b>

## 174. Which of the following would you classify yourself as?

Value	Percent	Responses
American Indian, Eskimo or Alaska native	1.7%	15
Black or African-American	22.3%	191
Asian	0.6%	5
White or Caucasian	64.7%	555
Hispanic	0.5%	4
Other	2.1%	18
Prefer not to answer	8.2%	70

Total:858

## 175. Are you...

Value	Percent	Responses
Male	16.3%	140
Female	79.5%	682
Other	0.1%	1
Prefer not to answer	4.1%	35
		Total:858

## 176. Which of the following best describe your primary residence?

Value	Percent	Responses
Single Family Home	78.4%	672
Apartment	8.2%	70
Condominium	0.9%	8
Mobile Home	7.2%	62
Other	5.3%	45
		Total:857

177. Is the household or apartment in which you live owned by someone in your household, rented, or is it occupied without payment of rent?

Value	Percent	Responses
Owned	73.4%	630
Rented	19.5%	167
Occupied Without Payment of Rent	2.9%	25
Other	4.2%	36

Total:858

178. How many children under the age of 18 live in your household?

Value	Percent	Responses
None	71.1%	609
1	13.0%	111
2	9.3%	80
3	3.9%	33
4 or more	2.8%	24
		Total:857

179. If available, would you like to receive coupons or special promotions from businesses in your area for the products & services you indicated in the survey that your household plans to buy?

Value	Percent	Responses
Yes	56.8%	485
No	43.2%	369

Total:854